



CITY OF CLEVELAND

Mayor Justin M. Bibb

**MAYOR'S OFFICE OF
EQUAL OPPORTUNITY**

COMMUNITY BENEFITS RESOURCE GUIDE

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Welcome from the City of Cleveland



Mayor's Office of Equal Opportunity – Dir. Tyson Mitchell



Dear Members of the City of Cleveland Real Estate Development Community,

Greetings! The Office of Equal Opportunity is excited to lead the implementation process of the Community Benefits Ordinance (CBO).

In 2013, the City of Cleveland embarked upon a necessary journey to bring Community Benefits Agreements (CBA) to the private sector. Led by the late Congressman Louis Stokes, local stakeholders drafted and signed a Memorandum of Understanding on September 16, 2013. Almost ten years later, in June of 2023, City Council passed sections 190A.01 through 190A.07, which outlined a legal framework for how CBAs are applied, the process for how they are developed, and the kinds of benefits the City would expect developers to prioritize.

The City of Cleveland understands that robust economic development is vital to a city's success and rebirth. Correspondingly, the Mayor's Office of Equal Opportunity recognizes that it has a unique role in ensuring that development projects directly benefit the communities in which they are built, public dollars benefit the entire community, and historically underrepresented minorities/women participate in the City of Cleveland's economy through the building and construction trades and professional services.

As we move forward, it's important to note that developers seeking city financial assistance of \$250,000 or more are required to demonstrate a certain level of proximate and citywide community benefits, as outlined in the Community Benefits Ordinance (CBO).

Baseline CBA requirements for all projects under \$20,000,000 include:

- A plan to meet or exceed participation and contracting goals for MBE/FBE/CSBs (15%, 7%, 8%)
- A plan to meet or exceed resident and low-income resident employment goals (20%) per project
- Participation in mentorship programs for certified MBE/FBE/CSBs
- Apprenticeships, internship, and networking opportunities for Cleveland youth/students and adults
- Quarterly compliance reports to the Office of Equal Opportunity (OEO)

If the total project cost is over \$20,000,000, the developer is required to provide additional community benefits enumerated in section 190A.03.

The Mayor's Office of Equal Opportunity looks forward to collaborating with you on your development project and growing the City of Cleveland equitably, fairly, and inclusively.

Happy Developing,

Dir. Tyson Mitchell
Mayor's Office of Equal Opportunity

COMMUNITY BENEFITS ORDINANCE – OVERVIEW



The City of Cleveland has been utilizing Community Benefit Agreements (CBAs) for development projects for over a decade. Official legislation, the Community Benefits Ordinance (CBO), passed by the City Council in June of 2023, outlines a legal framework for how CBAs are applied, the process for how they are developed, and the kinds of benefits the City would like developers to prioritize. This ordinance also outlines expectations for publicly reporting contracting and workforce data. The CBO legislation went into effect officially in September of 2023.

The City of Cleveland recognizes its unique role in ensuring that development projects directly benefit the communities in which they are built and that public dollars benefit the entire community, including historically underrepresented minorities, women, and small businesses. While the baseline for a CBA includes meeting the MBE/FBE/CSB and local workforce targets the City has required for years, a strong CBA can build from that base and help impact our City in a myriad of other ways. An investment in time to discuss community benefits early in the project can create a more meaningful and impactful project for the community, the developer, and the City.

The City of Cleveland has designated two types of Community Benefits Agreements – **Standard CBA** and **Expanded CBA**.

A **Standard CBA** is for all projects receiving \$250,000 or more in City assistance and under \$20 million in cost (including residential tax abatements for projects under \$75 million in total cost); the CBO outlines a set of mandatory community benefits.

An **Expanded CBA** is for all projects receiving \$250,000 or more in City assistance with a project cost of over \$20 million (including residential tax abatement projects over \$75 million in total cost). An Expanded CBA consists of the mandatory community benefits listed in the Standard CBA; it must also be coupled with additional community benefits to be considered for legislative approval. The CBO provides a great deal of flexibility in determining the appropriate additional community benefits related to the project. The CBO offers categories, suggested considerations of additional community benefits, and associated requirements that must be met.

This ordinance also requires Developers to meet with community members to ask for their feedback on the project and any additional benefits they might like to see included in the agreement.

Once a set of community benefits is agreed upon, City Representatives will present the development project's incentive package with the associated community benefits for first review by the Cleveland Citywide Development Corporation (CCDC), an advisory nonprofit board that helps the city with its real estate deals, and then to Cleveland City Council for legislative approval. CBAs must be presented at the same time the City administration presents the financial incentives for legislative approval.

Based on the CBO, City Council **will not** approve any development project incentives, nor can the City close on any incentive agreements or contracts until all community benefits are agreed upon. Therefore, the preference is to begin the conversation about community benefits early in the process; however, the Administration **will not** engage in the process until the Developer has a firm development project that will move forward. Before meeting with the Administration, the Developer should have a proforma for the project along with a site plan and development timeline.

It is critical that The Developer does **not** begin construction on the project until both the project incentives and community benefits have been fully approved. Doing so may result in the City disapproving or pulling back the incentive.

The Developer must submit their Community Benefits Plan (CBP) via the online submission form on the OEO website. The specific objectives the Applicant commits to in its Community Benefits Plan (CBP) in quantifiable terms with **S.M.A.R.T. milestones** – **S**pecific, **M**easurable, **A**chievable, **R**elevant, and **T**imely – and timelines wherever possible. If the S.M.A.R.T. method is not applied, the application may be rescinded. Applicants are strongly encouraged to clearly and concisely respond to each answer in the space provided.

The Developer must submit contracting, workforce data, and all other community benefits compliance information to OEO, who will then be required to share quarterly updates of this information with City Council and the public, via a public data dashboard.

Lastly, this ordinance outlines penalties that may be included in the CBA for possible non-compliance, up to and including termination of city financial incentives.

COMMUNITY BENEFITS – TIMELINE & BACKGROUND



July 2022: Formed internal City Hall working group

- The working group has met every other week for four months

September 2022: City Council passed Res. No. 954-2022

- *“Establishing a working committee of Council, the Mayor’s Administration, and community stakeholders to study Community Benefits Agreement policies and ordinances and consider implementing a City policy and ordinance to ensure that development projects provide maximized tangible benefits to Cleveland’s communities and citizens, and improve reporting practices and public accessibility to workforce and community benefits data and information.”*

October 2022: Construction industry stakeholder focus groups established

November–December 2022: Community engagement

- Attending community meetings, distributing a survey to community members through Council Member newsletters and social media, and consulting with other community organizations (CNP/CDCs, Urban League, NAACP, Northeast Ohio Hispanic Center for Economic Development, etc.).
- Survey may be completed via online form submission or phone.

March 2023: Introduce Community Benefits Ordinance and Construction Reform Charter Amendment Ordinance

- Construction Reform will require an amendment to Charter Section 167, Public Improvements. Under Charter Section 200, Council must pass an ordinance submitting the proposed Charter amendment to electors at a special election held 60-120 days after passage.

May 2023: Construction Reform Charter Amendment proposal to appear on Special Election ballot.

June 2023: Emergency Ordinance to supplement the Codified Ordinances of Cleveland, Ohio, 1976, by enacting new Chapter 191A, Sections 191A.01 through 191A.07, related to Community Benefits Agreements passed by City Council.

- Community Benefits Ordinance became officially effective on September, 2023

MISSION, VISION, & PURPOSE



Mission:

Our unwavering mission is to create a vibrant, inclusive community that embraces diversity and empowers all residents to thrive. Through our steadfast commitment to providing affordable housing, growth opportunities for businesses, high-quality employment, public amenities, civic engagement, public health, fair allocation of resources, and fostering community connections, we will continue to build a better tomorrow for all.

Vision:

Our vision is to create a brighter and more sustainable future by building an innovative and efficient physical environment that harnesses the power of public and private resources. Through collaboration and joint efforts, we aim to inspire sustainable positive change and encourage continued equitable growth to ensure that all can participate in the City of Cleveland's economy.

Purpose:

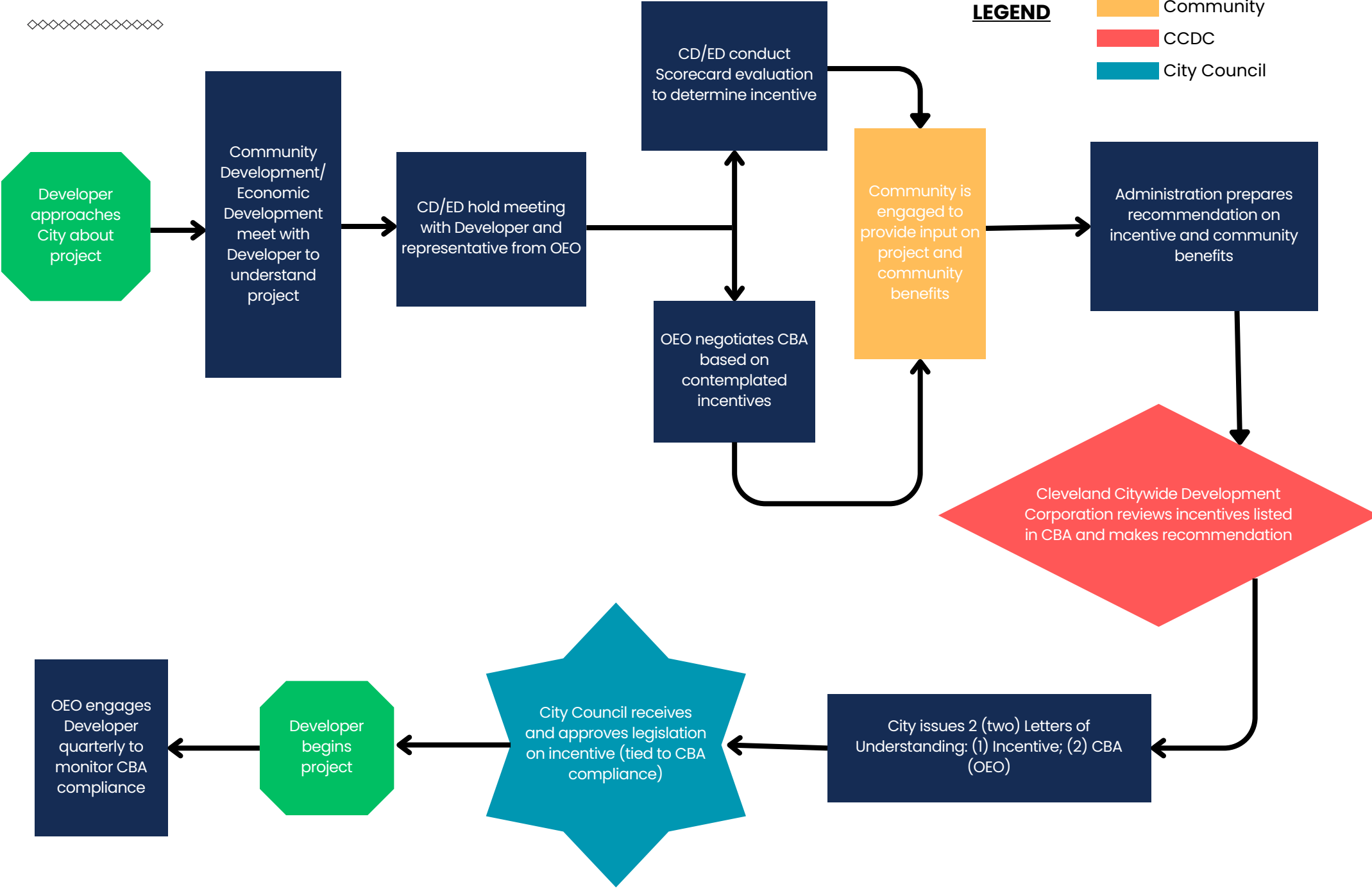
Community Benefits Agreements (CBAs) are legally binding documents that allow residents to benefit from development projects. CBAs can provide economic opportunities for residents, leading to economic growth and mobility. To ensure transparency and accountability, a Community Benefits Ordinance (CBO) is crucial, as it regulates and monitors developments that use public funds.



THE PROCESS



- LEGEND**
- Developer
 - City Administration
 - Community
 - CCDC
 - City Council



MENTOR – PROTÉGÉ PROGRAM



Overview:

One of the main barriers to entry for many MBE/FBE/CSBs is a lack of proven success on commercial construction projects.

The Mentor-Protégé Program aims to encourage developers/prime contractors (mentors) to guide and support certified MBE/FBE/CSB firms (protégés) in improving their management and technical capabilities.

The participation of well-established firms in the growth and development of disadvantaged firms is a critical aspect of the success of the Mentor Protégé Program. The City of Cleveland is fully dedicated to fostering an inclusive and supportive environment that provides opportunities for disadvantaged firms to gain valuable insights and experiences from the expertise and knowledge of established firms. By encouraging collaboration and cooperation between these firms, the City aims to promote a culture of innovation and progress that benefits the entire business community.

To **meet this requirement**, The Developer shall participate in the OEO's Mentor/Protégé program for certified MBEs/FBEs and/or participate in the Developer's internal Mentor/Protégé Program **(12-36 month duration and approved by prior written consent of the OEO)**.



Approved Mentor-Protégé Programs Shall:

- Establish relationships between primes and certified firms that have no or limited experience providing services to projects with City financial assistance
- Include continuing technical and nontechnical support for certified firms that have no or limited experience providing services to projects with City financial assistance
- Increase the quantity and the dollar value of prime and subcontractor awards to a Protégé firm that has no or limited experience providing services to projects with City financial assistance
- Increase the pool of diverse firms that will be qualified to work on projects with City financial assistance
- Create a pipeline enabling the Protégé and diverse firm(s) to eventually bid on projects as prime contractors

MENTOR – PROTÉGÉ PROGRAM



The Developer and/or its General Contractor shall identify as a Protégé firm, an OEO-certified MBE or FBE firm in good standing. The Protégé firm must perform a commercially useful function under its contract with the Developer.

Developer, as Mentor, Shall:

- Assess the Protégé firm’s needs;
- Provide a description of specific assistance the Mentor will provide to address the Protégé’s needs;
- Provide its experience with meeting Protégé’s needs; and
- Enter into a Mentor/Protégé Agreement that includes the following:
 - A description of the Protégé’s areas of assistance.
 - A description of mentoring activities and the associated level of effort, including the estimated number of mentoring and Protégé activity hours.
 - Deliverables associated with mentoring activities.
 - Duties and responsibilities of Mentor and Protégé, including a list of key personnel of each.
 - Benchmarks to measure mentoring progress.
 - Process for evaluating mentor/protégé relationship.
 - Termination provisions.

Protégé shall be and remain a separate and distinct independent business entity from the Mentor. The Mentor may not exercise management control over the Protégé or have any direct or indirect ownership interest in the Protégé.

STANDARD COMMUNITY BENEFITS AGREEMENT



Required Community Benefits - Standard & Expanded

To receive City Financial Assistance of two hundred fifty thousand dollars (\$250,000) or more towards a Development Project, a Developer shall enter into an agreement with the appropriate City director that provides at least the following Community Benefits:

<p>CH. 190A.02 (a)</p>	<p>Develop a plan to meet MBE, FBE, and CSB participation goals.</p>	<p>A specific plan of action to utilize subcontractors to meet or exceed the MBE, FBE, and CSB participation goals of Fifteen percent (15%) of certified Minority Business Enterprise (MBE) firms, seven percent (7%) of certified Female Business Enterprise (FBE) firms and eight percent (8%) to Cleveland Small Business (CSB) participation.</p>
<p>CH. 190A.02 (b)</p>	<p>Develop a plan to meet resident requirements and low - income resident employment goals.</p>	<p>A specific plan of action to employ or cause its contractors to employ Cleveland residents for twenty percent (20%) of the total Construction Work Hours (as defined in Section 188.01(c) of the Fannie M. Lewis Resident Employment Law on constructing the project</p> <p>A specific plan of action to employ residents of the City who are certified as low-income residents for four percent (4%) of the total Resident Construction Work Hours (as defined in Section 188.01(c) of the Fannie M. Lewis Resident Employment Law on constructing the project.</p>

STANDARD COMMUNITY BENEFITS AGREEMENT



Required Community Benefits – Standard & Expanded

<p>CH. 190A.02 (c)</p>	<p>Create and/or participate in mentor/protégé programs for certified MBEs, FBEs, CSBs and residents</p>	<p>Mentor-Protégé Program Participation: The parties recognize that one of the barriers to entry from many MBE/FBE/CSBs is a lack of proven success on commercial construction projects of the type generally contracted by the Owner and/or Developer. The City of Cleveland will assist in providing the Developer with a list of potential mentees, including but not limited to their trade experience, capacity, and immediate goals and barriers.</p> <p>Developer/Owner shall:</p> <p>a. Participate in the Office of Equal Opportunity (OEO) Mentor/protégé program for certified MBEs/FBE/CSBs (coming soon) and/or participate in the Developer’s internal Mentor Protégé Plan (12-36 month duration and approved by written consent of the Office of Equal Opportunity).</p> <p>The goals of any mentor-protégé program shall include:</p> <ul style="list-style-type: none"> i. Establish relationships between primes and diverse firms that have no prior or limited experience providing services to projects with City of Cleveland investment. ii. Continuing technical and nontechnical support for diverse firms that have no prior or limited experience providing services to projects with City of Cleveland investment. iii. Increase access to opportunities for underutilized groups who have yet to gain prior or limited experience providing services to projects with City of Cleveland investment. iv. Expand the scope of Protégé firm’s services. v. By participating in the Mentor-Protégé Program, the Developer/Owner will contribute to the long-term goal of increasing the pool of diverse firms that will be qualified to work on projects with City of Cleveland investment. This will not only enhance the diversity of the firms but also enrich the quality of the projects, benefiting the entire community. vi. Create a pipeline for a firm to bid as a prime contractor, eventually
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STANDARD COMMUNITY BENEFITS AGREEMENT



Required Community Benefits – Standard & Expanded

<p>CH. 190A.02 (d)</p>	<p>Participate in Registered apprenticeship and paid internship opportunities for adult Cleveland residents and providing pre-apprenticeship, paid internship, and/or information and networking session opportunities for City of Cleveland high school graduates and students who are Cleveland residents.</p>	<p>Workforce Development: An essential goal of the City is to assist local businesses in successfully addressing their workforce needs. The developer agrees to request referrals from OhioMeansJobs/Cleveland-Cuyahoga County and give first consideration to hiring job candidates referred by OhioMeansJobs/Cleveland-Cuyahoga County residents, provided that the Developer determines that they meet the qualifications specified for the relevant position.</p> <p>Apprenticeship Participation: Developers or Project team members shall participate in a registered apprenticeship program and commit to at least “X” apprentices.</p> <p>Internship Participation: The developer or members of the Developer’s team shall provide paid internship opportunities for high school students, adult Cleveland residents, and City of Cleveland community college students who are residents, hiring at least “X” paid interns for no less than 20 hours at the rate of \$20 per hour.</p>
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STANDARD COMMUNITY BENEFITS AGREEMENT



Required Community Benefits – Standard & Expanded

<p>CH. 190A.02 (e)</p>	<p>Develop and implement a plan that shows a commitment to meet periodically with community stakeholders to gain community input on the development project.</p>	<p>Developer shall meet at least three times (at minimum during the project design phase, during construction and post project) with community stakeholders, in a forum and in cooperation with the ward council representative or community development corporation, to gain community input on development projects.</p>
<p>CH. 190A.02 (f)</p>	<p>Provide quarterly reports to the Office of Equal Opportunity (OEO) regarding CBA compliance.</p>	<p>Developer shall provide quarterly subcontractor and workforce utilization reports to OEO in the normal course (B2GNow and LCPtracker). Developer shall provide quarterly community benefit reports regarding CBA compliance in summary form including but not limited to the status of each community benefit, the steps already taken to meet community benefit and the future steps needed to satisfy community benefit.</p>

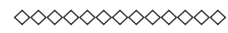
EXPANDED COMMUNITY BENEFITS AGREEMENT

Additional Community Benefits - Expanded Agreements

To receive City Financial Assistance of two hundred fifty thousand dollars (\$250,000) or more towards a Development Project expected to cost twenty million dollars (\$20,000,000) or more, a Developer shall enter into an Agreement providing the Community Benefits required in Section 190A.02, and *additionally* include those of the following development-specific Community Benefits, as determined by the director of the applicable department in consultation with the Developer, in that Agreement:

<p>CH. 190A.03 (a)</p>	<p>Provide Joint-Venture, co-development, and owner's representative opportunities for MBEs, FBEs, and CSBs.</p>	<p>It is intended that this joint-venture business will have the potential to become a sustainable, long-term construction-related entity that will provide trades- opportunities that extend beyond the scope and duration of the project</p>
<p>CH. 190A.03 (b)</p>	<p>Create Associate partner opportunities for MBEs, FBEs, and CSBs.</p>	<p>Identify scopes of work to fit the capacity and capabilities of certified firms</p> <p>Partner with subcontractors and associations to inform identified certified firms of project bid packages of suitable scope</p> <p>Partner with local associations to post and/or share content related to procurement opportunities for subcontract work as well as vendor opportunities to supply goods or services to the project</p>
<p>CH. 190A.03 (c)</p>	<p>Promote, support, and participate in workforce collaborations, similar to those supported in the manufacturing, information technology, and healthcare sectors, that expand job opportunities for communities of color and women.</p>	<p>Partner with local workforce agencies to provide support to job training and skills development initiatives</p> <p>Inform local workforce development agencies of upcoming skills development, training, and employment opportunities and the skills required to participate</p> <p>Encourage applications from local applicants for jobs, training, and skill development opportunities through partnerships with local workforce development organizations</p> <p>Partner with a local workforce development agency and/or ESL training provider annually to collaborate on language training for those interested in training and employment opportunities on the project</p>

EXPANDED COMMUNITY BENEFITS AGREEMENT



Additional Community Benefits – Expanded Agreements

<p>CH. 190A.03 (d)</p>	<p>Host job fairs and contractor information and networking sessions about upcoming contracting opportunities.</p>	<p>Participate in existing speaker series and job fairs to offer mentorship opportunities and inform of training and employment opportunities</p> <p>Work with local education institutions to identify, coordinate, and participate as guest speakers and participate in job fairs for student audiences</p> <p>Participate in job fairs and employment information sessions</p>
<p>CH. 190A.03 (e)</p>	<p>Unbundle construction work into smaller bid packages of sizes suitable for competition by MBE, FBE, and CSB firms.</p>	<p>Identify scopes of work to fit the capacity and capabilities of certified firms</p>
<p>CH. 190A.03 (f)</p>	<p>Facilitate access to bonding, financing, insurance, and other capacity-building assistance to MBEs, FBEs, and CSBs.</p>	<ul style="list-style-type: none"> • Capital base, including: <ul style="list-style-type: none"> ◦ Working capital; ◦ Depreciated value of equipment owned or leased; ◦ Payroll; ◦ Material expenses; ◦ Overhead expenses; ◦ Net profit; ◦ Available credit; • Bonding limits, per job and in the aggregate; • Value of Current and Future Work; • Success in obtaining profitable work outside any government or other procurement program for small, minority, women, or disadvantaged business enterprises; • Retention of reliable and productive employees; and • Customer loyalty resulting in repeat business.

EXPANDED COMMUNITY BENEFITS AGREEMENT



Additional Community Benefits - Expanded Agreements

<p>CH. 190A.03 (g)</p>	<p>Promote opportunities for investment in the Development Project, including but not limited to community investment trusts and community land ownership.</p>	<p>Investment in a community business development fund for residents of the Impact Area to start businesses in the area.</p>
<p>CH. 190A.03 (h)</p>	<p>Incorporate LEED principles, and additional sustainable business practices, into the design and construction of the Development Project.</p>	<p>Sustainability is recognized throughout the design, construction and future operations of the project to ensure social, economic and ecological processes are maintained or enhanced. This includes maintaining safety and security, designing for durability, conserving resources, and protecting the natural environment.</p>
<p>Ch. 190A.03 (i)</p>	<p>Provide neighborhood infrastructure and safety improvements, including but not limited to curbs, street paving, sidewalks, multi-purpose and bicycle paths, pedestrian traffic-calming measures, parks and green space, landscaping, lighting, security cameras, bicycle racks, signage, public art, and blight removal to the extent not provided by the City or other public entity.</p>	<p>Focuses on collaborating with stakeholders and community members through consultation to identify key regional priorities such as community partnerships, community safety, connections, economic benefits, aesthetics, landscaping, etc., to develop a community betterment strategy.</p>

EXPANDED COMMUNITY BENEFITS AGREEMENT



Additional Community Benefits - Expanded Agreements

<p>CH. 190A.03 (j)</p>	<p>Provided Affordable housing units in conjunction with the Development Project and/or contribute to a fund for that purpose. See actual CBA for agreed contribution amount.</p>	<p>Affordable Housing for both rental and ownership (e.g., construction of on-site units, funding for off-site units, housing assistance funds, no-interest loans to nonprofits, inclusionary zoning)</p>
<p>CH. 190A.03 (k)</p>	<p>Use of project financing from a financial institution that has submitted an Affidavit of Intent required under Codified Ordinance Section 178.05 and in the form contained in Section 178.07, affirming its lending and financing opportunities and defined lending program in support of residential and commercial development in Cleveland's neighborhoods.</p>	<p>Community Development Financial Institutions, or CDFIs make loans that are targeted to communities, businesses, and nonprofits that are underserved by the traditional for-profit lending market. CDFIs can also guarantee loans made by private lenders, and provide technical assistance to loan applicants. Developers can invest in or lend money to CDFIs or similar organizations that serve the neighborhoods in which their projects will be located.</p>
<p>CH. 190A.03 (l)</p>	<p>Use of Cleveland Public Power as preferred electricity provider for the Project, to the extent feasible.</p>	<p>-</p>
<p>CH. 190A.03 (m)</p>	<p>Enter into a Project Labor Agreement (PLA) with one or more construction unions for the Development Project</p>	<p>PLAs establish wage rates for project workers and typically include language related to worksite health and safety. PLAs can also encourage increased veteran participation, apprentice utilization, local hiring, and the employment of women and people from disadvantaged communities.</p>

EXPANDED COMMUNITY BENEFITS AGREEMENT



Additional Community Benefits - Expanded Agreements

<p>CH. 190A.03 (n)</p>	<p>Provide work opportunities for formerly incarcerated persons and at- risk youth.</p>	<p>Previously Incarcerated Individuals shall mean any rehabilitated individual living in the City who has completed all sentencing requirements associated with the previous commission of crimes and who meets all applicable probation or parole conditions, excluding individuals convicted of violent crimes, sexual offenses, or crimes against minors.</p>
<p>CH. 190A.03 (o)</p>	<p>Meet other community needs related to the Development Project.</p>	<p>Can be discussed with the Office of Equal Opportunity</p>
<p>CH. 190A.03 (p)</p>	<p>Contribute to a community equity fund designated by the Director of Finance with all expenditures requiring legislative approval.</p>	<p>Can be discussed with the Office of Equal Opportunity</p>
<p>CH. 190A.03 (q)</p>	<p>Implement any other negotiated community benefits, including but not limited to those enumerated in the regulations and procedures promulgated under Section 190A.06.</p>	<p>Can be discussed with the Office of Equal Opportunity</p>

EXPANDED COMMUNITY BENEFITS AGREEMENT



Additional Community Benefits - Expanded Agreements

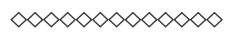
CH. 190A.03 (r)	Create an implementation plan for items listed above.	-
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RESOURCES



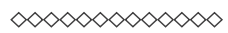
<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>City of Cleveland - Department of Building and Housing</u></p>	<p>601 Lakeside Ave. E Cleveland, OH., 44115 Phone: 216-664-2282</p>	<p>The mission of the Cleveland Department of Building and Housing is to improve the lives and protect the housing values of Cleveland residents through proactive, diligent, and fair enforcement of housing and building codes. To ensure that structures in Cleveland are safe, secure, and code compliant. To provide outstanding and efficient service to the residents and stakeholders of Cleveland.</p> <p>The Department registers building contractors, inspects all new properties and major rehabilitation projects, and provides code enforcement regarding maintenance issues, condemned properties, and more.</p> <p>The Director's office supervises and manages the Code Enforcement, Construction Permitting, and Records Administration Divisions.</p>	<p>General</p>
<p><u>City of Cleveland - Office of Community Development</u></p>	<p>601 Lakeside Ave. E Cleveland, OH., 44115 Phone: 216-664-4000</p>	<p>The Department of Community Development plays a vital role in shaping the future of the city of Cleveland, working with partners in the nonprofit, government, and philanthropy sectors to support the growth and vibrancy of our communities.</p>	<p>General</p>
<p><u>City of Cleveland - Office of Economic Development</u></p>	<p>601 Lakeside Ave. E Cleveland, OH., 44115 Phone: 216-664-2406</p>	<p>The City of Cleveland Department of Economic Development provides technical assistance, creative financing and educational opportunities that will ensure a vibrant economic future for the region.</p>	<p>General</p>

RESOURCES



<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>City of Cleveland - Mayor's Office of Equal Opportunity</u></p>	<p>Terrell Knight <i>Community Benefits Agreement (CBA) Compliance Officer</i> 601 Lakeside Ave. E Cleveland, OH., 44115 Email: tknight@clevelandohio.gov Phone: 216-664-4153</p>	<p>The Mayor's Office of Equal Opportunity (OEO) is responsible for the administration, monitoring, and enforcement of the City's minority and female-owned business programs. The OEO also oversees new programs that support smaller, local businesses, along with the Fannie M. Lewis Cleveland Resident Employment Law programs; and prevailing wage compliance.</p>	<p>All</p>
<p><u>City of Cleveland - Planning Commission</u></p>	<p>601 Lakeside Avenue, Room 501 Cleveland, Ohio 44114 Phone: 216-664-2210 Email: cityplanning@clevelandohio.gov</p>	<p>The City Planning Commission, established in 1915 (as the "City Plan Commission"), is a body of seven members, six are appointed by the Mayor and one is a member of City Council. The Commission is supported by a staff of professional planners and architects. The City Charter gives the Commission responsibility for preparing plans to guide "development and improvement" of the City and its neighborhoods, and for reviewing all legislation and other matters that concern the "use or development of land."</p>	<p>General</p>
<p><u>ACE Mentor Program - Cleveland</u></p>	<p>Construction Employers Association 950 Keynote Circle, Suite 10 Cleveland, Ohio 44131 Phone: 216-904-4013</p>	<p>With over 80 affiliate chapters nationwide, the ACE Mentor Program exists "to engage, excite, and enlighten high school students" in the architecture, construction, and engineering industries. The ACE Mentor Program of Cleveland currently involves nearly 200 students from 13 schools in the Cleveland area.</p>	<p>Ch. 190A.02 (b) Ch. 190A.02 (c) Ch.190A.02 (d) Ch. 190A.03 (c) Ch. 190A.03 (d) Ch. 190A.03 (n)</p>

RESOURCES



<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>Boilermakers Union Local 744</u></p>	<p>1435 East 13th Street, Cleveland, OH 44114 Phone: 216-241-2085</p>	<p>The Boilermakers Union, Local 744, is part of the Great Lakes Area. Vital to the heavy industrial industry: the boilermaker trade consists of highly skilled craftsmen and women who erect and maintain various types of pressure vessels. These include: coal fired boilers in power generation plants, small boilers in schools and hospitals, blast furnaces and basic oxygen furnaces in the steel industry, pollution control equipment, and numerous other tanks and pressurized containment vessels in the industry. We also work in the oil refining industry, chemical plants, paper mills and other manufacturing facilities.</p> <p>Boilermakers are thoroughly trained in such special skills as TIG and MIG welding, oxy-acetylene burning, arc-gouging, plasma-arc cutting, rigging, tank erection, fitting, blueprint reading and other related aptitudes.</p>	<p><u>Ch. 190A.02 (b)</u> <u>Ch. 190A.02 (d)</u> <u>Ch. 190A.03 (c)</u> <u>Ch. 190A.03 (d)</u> <u>Ch. 190A.03 (m)</u></p>
<p><u>Bricklayers and Allied Craftworkers Local 23</u></p>	<p>Ohio-Kentucky Administrative District Council 8497 Leavitt Road Amherst, Ohio 44001 Phone: 440-986-3000</p>	<p>Bricklayers and Allied Craftworkers Local 23 was chartered on April 1, 2023. Since the founding, the BAC local chapters have trained and represented the most highly skilled trowel trades craftworkers across Kentucky, West Virginia, Ohio and Maryland. Our members are highly skilled, experienced bricklayers, stone and marble masons, tilers, terrazzo and mosaic workers, and pointers/ cleaners/ caulkers. With over a century of protecting the rights of our workers, the BAC is the oldest continuous union in North America.</p>	<p><u>Ch. 190A.02 (b)</u> <u>Ch. 190A.02 (d)</u> <u>Ch. 190A.03 (c)</u> <u>Ch. 190A.03 (d)</u> <u>Ch. 190A.03 (m)</u></p>

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<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>Catholic Charities</u> <u>Job & Career</u> <u>Training</u></p>	<p>2265 Columbus Road Cleveland, Ohio 44113 Phone: 216-391-4415</p>	<p>Job & Career Training at St. Wendelin is a comprehensive employment program that provides adults with education, training, and networking opportunities to help individuals find employment with local employers, businesses, and organizations.</p>	<p><u>Ch. 190A.02 (b)</u> <u>Ch. 190A.02 (d)</u> <u>Ch. 190A.03 (c)</u> <u>Ch. 190A.03 (d)</u> <u>Ch. 190A.03 (n)</u></p>
<p><u>Cement Masons</u> <u>Local Union 404</u></p>	<p>1417 East 25th Street Cleveland, Ohio 44114 Phone: 216-771-3929</p>	<p>Cement Masons Local 404 carries this pride forward through a Union of professionals committed to the quality and integrity of their craft. Cement Masons Local 404 was chartered by the Operative Plasterers and Cement Masons' International Association on July 17, 1917. Local 404 has a membership in excess of 575 including Apprentices, Journeypersons and Retirees. The Union has a geographical jurisdiction that includes Lorain, Cuyahoga, Geauga, Lake and Ashtabula counties in Ohio. The contractor partners with the Union perform all types of work throughout the industry including, but not limited to, concrete flatwork, structural concrete, roads, bridges, restoration, epoxies and coatings, concrete polishing, etc.</p>	<p><u>Ch. 190A.02 (b)</u> <u>Ch. 190A.02 (d)</u> <u>Ch. 190A.03 (c)</u> <u>Ch. 190A.03 (d)</u> <u>Ch. 190A.03 (m)</u></p>
<p><u>The Centers - El Barrio Centers for</u> <u>Workforce</u> <u>Development</u></p>	<p>5209 Detroit Ave. Cleveland Ohio 44102 Phone: 216-651-2037</p>	<p>The Centers - El Barrio Workforce Development Center - offers FREE programs that are open to anyone 18+ (no high school diploma required and felony friendly) preparation services to help individuals looking for employment to find a meaningful career.</p>	<p><u>Ch. 190A.02 (b)</u> <u>Ch. 190A.02 (d)</u> <u>Ch. 190A.03 (c)</u> <u>Ch. 190A.03 (d)</u> <u>Ch. 190A.03 (n)</u></p>

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<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>CHN Housing Partners</u></p>	<p>2999 Payne Ave., Suite 134, Cleveland, OH 44114 Phone: 216-574-7100 Email: help@chnhousingpartners.org</p>	<p>CHN’s mission is to leverage the power of affordable, stable housing to change lives and improve communities. We are a nonprofit affordable housing developer and housing service provider located in Cleveland, Ohio, working to build more equitable communities, improve housing affordability and preserve and expand the supply of affordable housing in our region.</p>	<p>Ch. 190A.03 (j)</p>
<p><u>Cleveland Metropolitan School District – Career and Technical Education</u></p>	<p>Career and Technical Education Office 1111 Superior Ave., East, 17th Floor Cleveland, Ohio 44114 Phone: 216-838-0157</p>	<p>Career-Technical Education (CTE) gives high school students the unique opportunity to get a head start on preparing for college and careers.</p> <p>Students will learn how core school subjects like math, science and writing are used in real-life. As a CTE student you have the unique opportunity to participate in hands-on training in your chosen pathway taught by seasoned professionals in the field while gaining real work experience through various field experiences such as job shadowing or internships to name a few.</p>	<p>Ch. 190A.02 (b) Ch. 190A.02 (c) Ch. 190A.02 (d) Ch. 190A.03 (c) Ch. 190A.03 (d) Ch. 190A.03 (n)</p>
<p><u>Community Development Advisors</u></p>	<p>1240 Huron Rd. E, Suite 300 Cleveland, OH 44115 Email: cda@greatercle.com Phone: 216-592-2274</p>	<p>An affiliate of Greater Cleveland Partnership, CDA identifies, positions, and invests in catalytic, strategic, and transformational projects that promote inclusive, thriving neighborhoods and economic growth.</p>	<p>Ch. 190A.02 (d) Ch. 190A.02 (e)</p>

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<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>Cleveland Foundation</u></p>	<p>11327 Shaker Blvd, Suite 500W Cleveland, Ohio 44104 Phone: 216-830-2770</p>	<p>The Cleveland Foundation’s mission is to enhance the lives of all residents of Greater Cleveland, now and for generations to come, by working together with our donors to build community endowment, address needs through grantmaking, and provide leadership on key community issues.</p>	<p><u>Ch. 190A.02 (e)</u> <u>Ch. 190A.03 (g)</u> <u>Ch. 190A.03 (j)</u> <u>Ch. 190A.03 (p)</u></p>
<p><u>Cleveland Neighborhood Progress</u></p>	<p>11327 Shaker Blvd. Suite 500W Cleveland, OH 44104 Phone: 216-830-2770</p>	<p>Cleveland Neighborhood Progress is a local community development intermediary with more than thirty years of experience investing in community revitalization work in Greater Cleveland.</p>	<p><u>Ch. 190A.02 (e)</u> <u>Ch. 190A.03 (d)</u> <u>Ch. 190A.03 (g)</u> <u>Ch. 190A.03 (i)</u> <u>Ch. 190A.03 (j)</u> <u>Ch. 190A.03 (o)</u></p>
<p><u>Cleveland Public Power</u></p>	<p>1300 Lakeside Avenue Cleveland OH 44114 Phone: 216-664-3922</p>	<p>Cleveland Public Power's commitment for more than 110 years, is providing reliable and affordable energy and energy services to residents and businesses of the City of Cleveland.</p>	<p><u>Ch. 190A.03 (l)</u></p>

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<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>Construction Employers Association - CEA</u></p>	<p>950 Keynote Circle, Suite 10 Cleveland, Ohio 44131-1802 Phone: 216 -398-9860</p>	<p>The Construction Employers Association of Cleveland (CEA) operates on three basic principles:</p> <p>Quality. Our members and contractor trade associations are committed to leading, learning and making a difference in the Ohio construction industry.</p> <p>Integrity. We've been the voice of leadership for the advancement of quality construction in Ohio since 1916.</p> <p>Professionalism. Members gain a competitive advantage through our wide array of industry services, professional development offerings and social/networking events.</p>	<p><u>Ch. 190A.02 (b).</u> <u>Ch. 190A.02 (c).</u> <u>Ch. 190A.02 (d).</u> <u>Ch. 190A.03 (c).</u> <u>Ch. 190A.03 (d).</u> <u>Ch. 190A.03 (m).</u> <u>Ch. 190A.03 (n).</u></p>
<p><u>COSE (Council of Smaller Enterprises).</u></p>	<p>1240 Huron Road East Cleveland, Ohio 44115 Phone: 216- 621-3300 Email: memberservices@cose.org</p>	<p>COSE (Council of Smaller Enterprises), the small business group of the Greater Cleveland Partnership, has supported and advocated for small businesses in the region since 1972. As Greater Cleveland's small business expert organization, COSE offers its members networking and educational events, advocacy on legislative and regulatory issues, navigation to the right resources and solution and cost-effective group purchasing programs. Through a deep understanding of small businesses, COSE provides the right solutions and resources to help members succeed – every day – because small business growth and success is our priority.</p>	<p><u>Ch. 190A.02 (a).</u> <u>Ch. 190A.02 (c).</u> <u>Ch. 190A.03 (a).</u> <u>Ch. 190A.03 (b).</u> <u>Ch. 190A.03 (f).</u></p>

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<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>Cuyahoga Community College (Tri-C), Workforce, Community and Economic Development (WCED)</u></p>	<p>Cuyahoga Community College Advanced Technology Training Center 3409 Woodland Avenue Cleveland, OH 44115 Phone: 216-987-3068</p>	<p>Tri-C's Workforce Training provides noncredit and credit training for individuals and businesses. Through employee training programs, professional development, lifelong learning opportunities and community service programs, Workforce Solutions is dedicated to enhancing economic growth and the quality of life in Northeast Ohio.</p>	<p><u>Ch. 190A.02 (b)</u> <u>Ch. 190A.02 (d)</u> <u>Ch. 190A.03 (c)</u> <u>Ch. 190A.03 (d)</u> <u>Ch. 190A.03 (n)</u></p>
<p><u>Cuyahoga County - Department of Development</u></p>	<p>Cuyahoga County Headquarters 2079 East Ninth Street Cleveland, OH 44115 Phone: 216-443-7000</p>	<p>The Department of Development provides unique and award-winning programs to help local citizens and businesses. The department has responded to the County Charter's mandate for County government to provide "job creation and economic growth as a fundamental government purpose," by developing and administering creative and innovative programs in community development, economic development, and housing.</p> <p>The Department of Development's professional staff work with local elected officials, business leaders, small business owners, entrepreneurs, non-profits, arts and cultural organizations, and universities to provide technical assistance and educational opportunities that will ensure a vibrant economic future for our region</p>	<p><u>Ch. 190A.02 (a)</u> <u>Ch. 190A.02 (c)</u> <u>Ch. 190A.03 (a)</u> <u>Ch. 190A.03 (b)</u> <u>Ch. 190A.03 (f)</u></p>

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<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>Cuyahoga Land Bank</u></p>	<p>812 Huron Road E, Suite 800 Cleveland, OH 44115 Phone: 216-987-6000</p>	<p>The mission of the Cuyahoga Land Bank is to strategically acquire properties, return them to productive use, reduce blight, increase property values, support community goals and improve the quality of life for county residents.</p>	<p><u>Ch. 190A.03 (g).</u></p>
<p><u>Cuyahoga Metropolitan Housing Authority</u></p>	<p>8120 Kinsman Road Cleveland, OH. 44104 Phone: 216-348-5000</p>	<p>The Cuyahoga Metropolitan Housing Authority (CMHA) owns and manages property and administers rent subsidy programs to provide eligible low-income individuals and families quality, safe, affordable housing in Cuyahoga County.</p>	<p><u>Ch. 190A.03 (j).</u></p>
<p><u>Economic & Community Development Institute (ECDI)</u></p>	<p>7000 Euclid Ave., Suite 203 Cleveland, OH 44103 Phone: 216-912-5665 Email: clevelandreception@ecdi.org</p>	<p>The Economic & Community Development Institute (ECDI) is one of the top U.S. SBA intermediary microlenders with a mission to invest in people to create measurable and enduring social and economic change. ECDI provides responsible, affordable lending and comprehensive small business development services to help underbanked people and communities join the economic mainstream. ECDI's target population includes low-moderate income individuals, minorities, women, immigrants, and refugees, and those otherwise precluded from funding from a traditional financial institution.</p>	<p><u>Ch. 190A.02 (a).</u> <u>Ch. 190A.03 (b).</u> <u>Ch. 190A.03 (f).</u> <u>Ch. 190A.03 (k).</u></p>

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<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>Economic & Community Development Institute (ECDI) - The Women's Business Center</u></p>	<p>7000 Euclid Ave., Suite 203 Cleveland, OH 44103 Phone: 216-912-5655</p>	<p>The ECDI Women's Business Centers of Ohio (WBCs) are a program of nonprofit community lender, <u>ECDI</u>. In accordance with <u>our mission</u>, we are dedicated to eliminating the obstacles women face in the world of business by providing resources, training and access to capital.</p> <p>In addition to serving their membership, the WBCs provide business planning, training and one-on-one assistance and mentorship to ECDI loan clients.</p>	<p><u>Ch. 190A.02 (a)</u> <u>Ch. 190A.03 (b)</u> <u>Ch. 190A.03 (f)</u> <u>Ch. 190A.03 (k)</u></p>
<p><u>Enterprise Community Partners</u></p>	<p>812 Huron Rd E Cleveland, OH 44115 Phone: 216-631-0280</p>	<p>Enterprise is organized around three central goals: to increase housing supply, advance racial equity and build resilience and upward mobility. To achieve these goals, we operate across three divisions – Solutions, Capital and Community Development – that unify and leverage a family of purpose-built affiliates to execute the work.</p> <p>Enterprise has created or preserved over 146,000 affordable homes by leveraging \$10.1 billion in capital throughout Ohio. - convening and leading coalitions to bring housing-based programs and creative policy solutions to support residents in achieving housing stability and economic mobility.</p>	<p><u>Ch. 190A.03 (j)</u></p>

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<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<u>Glaziers Local 181</u>	8257 Dow Cir. Strongsville, Ohio 44136 Phone: 440-234-6527 ext. 117	Glaziers install glass in windows, skylights, and other fixtures in storefronts and buildings.	<u>Ch. 190A.02 (b).</u> <u>Ch. 190A.02 (d).</u> <u>Ch. 190A.03 (c).</u> <u>Ch. 190A.03 (d).</u> <u>Ch. 190A.03 (m).</u>
<u>Global Cleveland</u>	1422 Euclid Ave. #1652 Cleveland, OH. 44115 Phone: 216-472-3282 Email: info@globalcleveland.org	Global Cleveland's Mission is to grow Northeast Ohio's economy by welcoming and connecting international people to opportunities and fostering a more inviting community for those seeking a place to call home.	<u>Ch. 190A.02 (b).</u> <u>Ch. 190A.02 (d).</u> <u>Ch. 190A.02 (e).</u> <u>Ch. 190A.03 (c).</u> <u>Ch. 190A.03 (d).</u> <u>Ch. 190A.03 (j).</u> <u>Ch. 190A.03 (n).</u>
<u>Greater Cleveland Career Consortium (GCCC)</u>	The Halle Building 1228 Euclid Ave. Suite 200 Cleveland, OH. 44115 Phone: 216-621-3300 Email: info@greaterclecc.org	Established in 2022, the Greater Cleveland Career Consortium (GCCC) is a group of public, private, education, and non-profit organizations working together to help every student in the region design a career plan that aligns with their interests and skills. The GCCC partners with school districts to include self-awareness and career-based learning opportunities for all students during the school day and connects employers with local school districts, students, and families to help build our regional workforce.	<u>Ch. 190A.02 (b).</u> <u>Ch. 190A.02 (d).</u> <u>Ch. 190A.03 (c).</u> <u>Ch. 190A.03 (d).</u> <u>Ch. 190A.03 (n).</u>

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<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>Greater Cleveland Partnership</u></p>	<p>1240 Huron Rd. East Cleveland, OH. 44115 Phone: 216-621-3300 Email: info@greatercle.com</p>	<p>GCP is the region’s leading economic development organization and with over 12,000 members, the Expandedst metropolitan chamber of commerce in the nation. Guided by a board of corporate and entrepreneurial CEOs, the organization focuses on strategic initiatives, business services, and advocacy to build a vibrant business environment and region. It includes the Council of Smaller Enterprises (COSE) and Cleveland Development Advisors, a real estate development affiliate. GCP is committed to working with private, civic, and public partners to accelerate Greater Cleveland’s growth and prosperity towards being one of the Great Regions in the Great Lakes.</p>	<p>Ch. 190A.02 (a) Ch. 190A.02 (c) Ch. 190A.03 (a) Ch. 190A.03 (b) Ch. 190A.03 (f)</p>
<p><u>Growth Opportunity Partners “Growth Opps”</u></p>	<p>6001 Euclid Ave. Suite 120 Cleveland, OH., 44103 Phone: 216-464-0600 Email: info@growthopps.org</p>	<p>Growth Opportunity Partners (“Growth Opps”), offer community development capital, services and solutions to growing small businesses, primarily located in underserved, low and moderate income (LMI) communities in Ohio.</p>	<p>Ch. 190A.02 (a) Ch. 190A.03 (b) Ch. 190A.03 (f) Ch. 190A.03 (k)</p>
<p><u>Hard Hatted Women (HHW Ohio)</u></p>	<p>3615 Superior Ave, St. 3101F Cleveland, Ohio 44114 Phone: 216-471-8228 ext. 304 Email: info@hhwohio.org</p>	<p>As a volunteer-driven organization in an evolving non-profit sector and a competitive global economy, HHW Ohio is moving from a program-based organization to a people and partnership-centered organization. HHW Ohio is using the model: “Find Out, Get In, Move Up, Give Back” to mobilize role models and mentors, industry leaders and community champions.</p>	<p>Ch. 190A.02 (b) Ch. 190A.02 (d) Ch. 190A.02 (e) Ch. 190A.03 (c) Ch. 190A.03 (d) Ch. 190A.03 (j) Ch. 190A.03 (n)</p>

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<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>Insulators Local 3</u></p>	<p>1617 East 30th St. Cleveland, Ohio 44114 Phone: 216-621-3522</p>	<p>Insulators Local 3's membership has been at the forefront of commercial and industrial mechanical insulation since receiving our Charter from our International in 1910; working with our Signatory Contractors throughout the decades to provide Cleveland and Northern Ohio with the most highly trained, productive workforce in the mechanical insulation business.</p>	<p><u>Ch. 190A.02 (b)</u> <u>Ch. 190A.02 (d)</u> <u>Ch. 190A.03 (c)</u> <u>Ch. 190A.03 (d)</u> <u>Ch. 190A.03 (m)</u></p>
<p><u>International Association of Sheet Metal, Air, Rail and Transportation (SMART) Workers - Local 33</u></p>	<p>12515 Corporate Drive Parma, Ohio 44130 Phone: 216-267-1645</p>	<p>The Sheet Metal branch of SMART, formerly known as the Sheet Metal Workers International Association, represents 136,000 members in the sheet metal and related trades. Our union has a reputation for providing signatory partners and customers with skilled professionals that always deliver excellence in workmanship, training, and skill. Through the industry's Code of Excellence, SMART demonstrates and promotes honesty, trustworthiness, productivity and reliability to help foster long-lasting relationships.</p>	<p><u>Ch. 190A.02 (b)</u> <u>Ch. 190A.02 (d)</u> <u>Ch. 190A.03 (c)</u> <u>Ch. 190A.03 (d)</u> <u>Ch. 190A.03 (m)</u></p>

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<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>International Brotherhood of Electrical Workers - Local 38</u></p>	<p>1590 E. 23rd St. Cleveland, OH 44114 Phone: 216-621-3090</p>	<p>The IBEW is an international labor organization representing workers in the fields of utilities, broadcasting, telecommunications, construction, manufacturing, railroad and a number of other fields. Members of the IBEW collectively bargain for better wages, benefits and working conditions. The basic theme of the IBEW is that collectively, as a group, the power to bargain is much greater than done on an individual basis.</p>	<p><u>Ch. 190A.02 (b)</u> <u>Ch. 190A.02 (d)</u> <u>Ch. 190A.03 (c)</u> <u>Ch. 190A.03 (d)</u> <u>Ch. 190A.03 (m)</u></p>
<p><u>International Union of Operating Engineers - Local 18</u></p>	<p>IUOE Local 18 Headquarters 3515 Prospect Avenue Cleveland, OH 44115 Phone: 216-432-3138</p>	<p>Building the roads and bridges we use in Ohio, the International Union of Operating Engineers, Local 18, represents operating engineers. Our engineers work as heavy equipment operators running cranes, dozers, front loaders and other critical construction machinery. Our team also consists of stationary engineers who work in the operations and maintenance of buildings and industrial complexes. We take pride in building the infrastructure of Ohio for our families, friends and neighbors.</p>	<p><u>Ch. 190A.02 (b)</u> <u>Ch. 190A.02 (d)</u> <u>Ch. 190A.03 (c)</u> <u>Ch. 190A.03 (d)</u> <u>Ch. 190A.03 (m)</u></p>

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<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>Iron Workers Local No. 17</u></p>	<p>1544 E 23rd St. Cleveland, OH 44114 Phone: 216-771-5558</p>	<p>Local 17 has been in continued good standing since being chartered on April 27, 1901. We pride ourselves on our history, reputation, skills, and work ethic. Currently, our jurisdiction covers 10 counties in Northern Ohio, which includes Cuyahoga, Ashtabula, Erie, Geauga, Huron, Lake, Medina, Portage, Summit, and Lorain. We look forward to collaborating with contractors to complete the best projects in the area. Local 17 strives to provide a living wage for our union members along with a good fringe benefit package so they are able to be productive citizens in our communities.</p>	<p><u>Ch. 190A.02 (b)</u> <u>Ch. 190A.02 (d)</u> <u>Ch. 190A.03 (c)</u> <u>Ch. 190A.03 (d)</u> <u>Ch. 190A.03 (m)</u></p>
<p><u>Insulators Local 3</u></p>	<p>1617 East 30th St. Cleveland, Ohio 44114 Phone: 216-621-3522</p>	<p>Insulators Local 3's membership has been at the forefront of commercial and industrial mechanical insulation since receiving our Charter from our International in 1910; working with our Signatory Contractors throughout the decades to provide Cleveland and Northern Ohio with the most highly trained, productive workforce in the mechanical insulation business.</p>	<p><u>Ch. 190A.02 (b)</u> <u>Ch. 190A.02 (d)</u> <u>Ch. 190A.03 (c)</u> <u>Ch. 190A.03 (d)</u> <u>Ch. 190A.03 (m)</u></p>
<p><u>Journeyman Plumbers Union - Local 55</u></p>	<p>980 Keynote Circle Cleveland, OH 44131 Phone: 216-459-0099</p>	<p>Plumbers Local 55 is a chartered member of the United Association of Plumbers and Pipefitters which provides the most skilled pipe tradesmen the construction industry has ever known. It is a union which protects its members and jurisdiction at every level.</p>	<p><u>Ch. 190A.02 (b)</u> <u>Ch. 190A.02 (d)</u> <u>Ch. 190A.03 (c)</u> <u>Ch. 190A.03 (d)</u> <u>Ch. 190A.03 (m)</u></p>

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<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>Jumpstart Inc.</u></p>	<p>6701 Carnegie Ave. Suite 100 Cleveland, Ohio 44103 Phone: 216-363-3400 Email: info@jumpstartinc.org</p>	<p>JumpStart Inc. is a venture development organization providing capital, services and connections to help entrepreneurs grow, researchers commercialize and corporations innovate. Our mission is to unlock the full potential of entrepreneurship to transform entire communities.</p> <p>Our experienced team is uniquely positioned to help tech startups, small businesses, corporate partners and research institutions.</p> <p>Through capital, services and connections, JumpStart strives to create equitable opportunities and accessible business assistance for Black, Hispanic/Latino and women-led companies to drive progress toward a more diverse, inclusive and sustainable future.</p>	<p>Ch. 190A.02 (a) Ch. 190A.02 (c) Ch. 190A.03 (a) Ch. 190A.03 (b) Ch. 190A.03 (f)</p>
<p><u>Laborers' International Union of North America Local 310</u></p>	<p>3250 Euclid Ave. Cleveland, Ohio 44115 Phone: 216-881-5901</p>	<p>Laborers' International Union of North America Local 310 is an affiliate of the 750,000 member Laborers' International Union of North America (LIUNA) which represents workers in the Ohio Valley/Southern States region. Chartered on 9 November 1925, Local 310 has continually been locally affiliated with the Cleveland AFL-CIO, despite the LIUNA's national disaffiliation in 1 June 2006. Members of Local 310 work for over 600 construction contractors in Cuyahoga and Geauga Counties. Local 310 members specialize as carpenters, cement masons, bricklayers, plasterers, floor layers, operating engineers and plumbers.</p>	<p>Ch. 190A.02 (b) Ch. 190A.02 (d) Ch. 190A.03 (c) Ch. 190A.03 (d) Ch. 190A.03 (m)</p>

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<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>Local Initiatives Support Corporation (LISC)</u></p>	<p>Email: kwilliams3@lisc.org</p>	<p>Local Initiatives Support Corporation (LISC), a national nonprofit that provides financing and support for community development around the country. As one of over 30 local offices, LISC Cleveland works with local government, community development corporations and other nonprofits to revitalize neighborhoods and catalyze opportunity.</p>	<p>Ch. 190A.03 (c) Ch. 190A.03 (d) Ch. 190A.03 (f) Ch. 190A.03 (g) Ch. 190A.03 (j) Ch. 190A.03 (k) Ch. 190A.03 (n)</p>
<p><u>MAGNET: The Manufacturing Advocacy and Growth Network</u></p>	<p>1800 E. 63rd St Cleveland, OH 44103 Phone: 216-543-1222 Email: info@manufacturingsuccess.org</p>	<p>Founded in 1984 as a 501(c)(3) nonprofit organization, MAGNET is the Northeast Ohio partner of the Ohio Manufacturing Extension Partnership (Ohio MEP), which is part of a national network of MEPs created through the U.S. Department of Commerce’s National Institute of Standards and Technology’s Manufacturing Extension Partnership. MAGNET and other MEPs are dedicated to helping small and medium-sized manufacturers increase sales, create jobs and generate cost savings through technological innovation, workforce training and improved management practices. This public-private partnership allows MAGNET to offer affordable consulting services to Northeast Ohio manufacturers.</p>	<p>Ch. 190A.02 (a) Ch. 190A.02 (c) Ch. 190A.03 (a) Ch. 190A.03 (b) Ch. 190A.03 (f)</p>

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<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>Manufacturing Works</u></p>	<p>3135 Berea Road Cleveland, OH., 44111 Phone: 216-588-1440 Email: info@mfgworkscl.org</p>	<p>Manufacturing Works serves manufacturing companies and organizations throughout Greater Cleveland and Northeast Ohio.</p> <p>We also manage the <u>Cleveland Industrial Retention Initiative (CIRI)</u>, which helps link manufacturing businesses to valuable community resources in Cleveland, Ohio. We work closely with the City of Cleveland’s Department of Economic Development to help industrial businesses thrive and grow.</p> <p>While our focus is Northeast Ohio, our efforts are felt far beyond the Cleveland area and resonate loudly throughout regional and state economies.</p>	<p>Ch. 190A.02 (a) Ch. 190A.02 (c) Ch. 190A.03 (a) Ch. 190A.03 (b) Ch. 190A.03 (f)</p>
<p><u>Minority Business Development Agency (MBDA) - Ohio</u></p>	<p>1240 Huron Rd E, Suite 40 Cleveland, OH - 44115 United States Phone: 216-592-2399 Email: info@ohiombdabusinesscenter.com</p>	<p>The U.S. Department of Commerce Minority Business Development Agency’s (MBDA) mission is to foster the growth and global competitiveness of U.S. businesses that are minority-owned.</p> <p>MBDA accomplishes its mission by facilitating transactions through referrals, business consulting, contract bid/proposal preparation, loan packaging, and/or matching contract opportunities and capital sources (i.e. loans, equity, bonding, etc.).</p> <p>MBDA helps clients to achieve their growth objectives by connecting them with prospective strategic partners through business-to- business matching, teaming arrangements, joint ventures, or other strategic advisory services.</p>	<p>Ch. 190A.02 (a) Ch. 190A.02 (c) Ch. 190A.03 (a) Ch. 190A.03 (b) Ch. 190A.03 (f)</p>

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<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>Minority Business Assistance Center (MBAC) - Urban League of Greater Cleveland</u></p>	<p>2930 Prospect Ave. E. Cleveland, OH., 44115</p>	<p>The Minority Business Assistance Centers (MBAC) provide MBE and EDGE entrepreneurs with management, technical, financial and contract procurement assistance in addition to loan and bond packaging services. The services are available without cost to businesses located throughout Ohio. The center provides important services including technical assistance, professional consulting, access to capital and assistance obtaining contract opportunities. A primary objective of the program is to identify emerging businesses and cultivate their growth and sustainability.</p>	<p><u>Ch. 190A.02 (a)</u> <u>Ch. 190A.02 (c)</u> <u>Ch. 190A.03 (a)</u> <u>Ch. 190A.03 (b)</u> <u>Ch. 190A.03 (f)</u></p>
<p><u>National Association of Minority Contractors (Northern Ohio Chapter)</u></p>	<p>1306 E. 55th St. Cleveland, OH., 44103 Phone: 216-751-1144</p>	<p>The National Association of Minority Contractors (NAMC) is a non-profit trade association established in 1969 to address the needs and concerns of minority contractors. While membership is open to people of all races and ethnic backgrounds, the organization’s mandate, “Building Bridges–Crossing Barriers,” focuses on construction industry concerns common to people of color.</p>	<p><u>Ch. 190A.02 (a)</u> <u>Ch. 190A.02 (c)</u> <u>Ch. 190A.03 (a)</u> <u>Ch. 190A.03 (b)</u> <u>Ch. 190A.03 (f)</u></p>

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<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>New Village Corporation</u></p>	<p>11327 Shaker Blvd, Suite 500W Cleveland, Ohio 44104 Phone: 216-971-5175</p>	<p>Village Capital, founded in 1992, is a AERIS-rated, Community Development Financial Institution as certified by the U.S. Department of Treasury’s CDFI Fund. Village Capital’s objective is to provide financing for catalytic real estate projects that strengthen and revitalize communities. Village Capital is strong community partner that brings local expertise and financing assistance to high profile and challenging development projects. Village Capital finances market-rate and affordable residential, commercial, retail, industrial, as well as mixed-use real estate projects in Northeast Ohio. Village Capital provides acquisition, construction and permanent loan facilities to its borrowers, both for-profit and non-profit.</p>	<p><u>Ch. 190A.03 (c).</u> <u>Ch. 190A.03 (d).</u> <u>Ch. 190A.03 (f).</u> <u>Ch. 190A.03 (g).</u> <u>Ch. 190A.03 (j).</u> <u>Ch. 190A.03 (k).</u> <u>Ch. 190A.03 (n).</u></p>
<p><u>The North Shore AFL-CIO Federation of Labor</u></p>	<p>3250 Euclid Avenue, Suite 250 Cleveland, OH 44115-2559 Phone: 216-881-7200</p>	<p>The North Shore AFL-CIO Federation of Labor is the organized voice for 85,000 working people in Cuyahoga, Lake and Geauga counties. Over 146 Local unions are affiliated with our labor federation. We represent workers from bus drivers (and mechanics) to steelworkers, from public sector workers to grocery workers, from rocket scientists at NASA to newspaper reporters to world-renowned orchestra musicians.</p>	<p><u>Ch. 190A.02 (b).</u> <u>Ch. 190A.02 (d).</u> <u>Ch. 190A.03 (c).</u> <u>Ch. 190A.03 (d).</u> <u>Ch. 190A.03 (m).</u></p>

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<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>The Northeast Ohio Hispanic Center for Economic Development (NEOHCED)</u></p>	<p>The Halle Building 1228 Euclid Ave. Suite 200 Cleveland, OH. 44115 Phone: 216-621-3300 Email: info@greaterclecc.org</p>	<p>NEOHCED is a host organization to the Small Business Development Centers program, the Northeast Ohio Hispanic Chamber of Commerce and is the lead organization for the redevelopment and placemaking initiative, La Villa Hispana.</p>	<p>Ch. 190A.02 (a) Ch. 190A.02 (c) Ch. 190A.03 (a) Ch. 190A.03 (b) Ch. 190A.03 (f)</p>
<p><u>Ohio Department of Development</u></p>	<p>Department of Development 77 South High St., 29th Floor Columbus, OH., 43215 Phone: 800-848-1300</p>	<p>The Department of Development works to support Ohio's businesses, large and small, as they maneuver in the global economy. Whether a company is established in the state and looking to expand, a technology company ready to move from the lab to commercialization, or an entrepreneur establishing a new small retail business, we have resources to assist these businesses as they grow. Our resources include the Small Business Development Centers, the Minority Business Development Centers, and International Trade Assistance Centers, as well as the Small and Minority Business Financial Incentives Programs, and Ohio Third Frontier.</p>	<p>Ch. 190A.02 (a) Ch. 190A.02 (c) Ch. 190A.03 (a) Ch. 190A.03 (b) Ch. 190A.03 (f)</p>
<p><u>Ohio Means Jobs Cleveland - Cuyahoga County</u></p>	<p>1910 Carnegie Avenue Cleveland, OH 44115 Phone: 216-777-8200 Email: omjcc.businessservices@dwfs.us</p>	<p>OhioMeansJobs.com is Ohio's free, online career counseling center that connects businesses to job seekers and provides career services to all Ohioans</p>	<p>Ch. 190A.02 (b) Ch. 190A.02 (d) Ch. 190A.03 (c) Ch. 190A.03 (d) Ch. 190A.03 (n)</p>

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<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>Ohio Minority Supplier Development Council (OMSDC)</u></p>	<p>2425 W. 11th Street Suite 6 Cleveland, Ohio 44113 Phone: 216-363-0004</p>	<p>The Ohio Minority Supplier Development Council (Ohio MSDC) is a non-profit, 501(c)3 organization dedicated to providing a direct link between Minority Business Enterprises (MBEs) and its Corporate Members. Founded in 1972, the Ohio MSDC certifies minority businesses, provides MBEs with access to procurement opportunities, and assists Corporations in the development and maintenance of effective corporate supplier diversity programs. Over the past four decades, Ohio MSDC has been a bridge between corporate America and minority owned businesses. Every year, Ohio MSDC’s Corporate Members spend over \$7 billion with MBEs certified by the Council.</p>	<p><u>Ch. 190A.02 (a)</u> <u>Ch. 190A.02 (c)</u> <u>Ch. 190A.03 (a)</u> <u>Ch. 190A.03 (b)</u> <u>Ch. 190A.03 (f)</u></p>
<p><u>Ohio Small Business Development Centers (SBDC) at Cleveland State University</u></p>	<p>Cleveland State University Monte Ahuja College of Business 1860 E. 18th Street, Rm 308 Cleveland, OH 44114 Phone: 216-687-6902</p>	<p>The SBDC provides low to no-cost one-on-one counseling that is, confidential and in-depth for businesses that will or currently employ under 500 employees. Offering both in-person and virtual advising appointments.</p> <p>In addition to individual counseling, we offer helpful services including training, quality-based assessments, technical assistance, loan packaging guidance and information about federal, state and local regulations and programs.</p>	<p><u>Ch. 190A.02 (a)</u> <u>Ch. 190A.02 (c)</u> <u>Ch. 190A.03 (a)</u> <u>Ch. 190A.03 (b)</u> <u>Ch. 190A.03 (f)</u></p>

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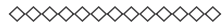
<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>Ohio Small Business Development Center at the Urban League of Greater Cleveland</u></p>	<p>Urban League of Greater Cleveland 2930 Prospect Ave. E. Cleveland, OH., 44115 Phone: 216-662-0999</p>	<p>The Small Business Development Center (SBDC) at the Urban League of Greater Cleveland provides no-cost business counseling and assistance to individuals who are either starting or growing a business. The SBDC is staffed with highly-trained, Certified Business Advisors to help small businesses and entrepreneurs with development and growth to increase sales and create jobs in their communities.</p>	<p><u>Ch. 190A.02 (a).</u> <u>Ch. 190A.02 (c).</u> <u>Ch. 190A.03 (a).</u> <u>Ch. 190A.03 (b).</u> <u>Ch. 190A.03 (f).</u></p>
<p><u>Pipefitters - Local 120</u></p>	<p>6305 Halle Drive Cleveland, OH 44125 Phone: 216-447-3408</p>	<p>Pipefitters Local Union 120 is comprised of Pipefitters, Sprinkler Fitters, and HVAC Service Technicians, journey workers and apprentices. We install and maintain a diverse array of piping systems, from steam systems to heating and cooling hydronic systems; refrigeration piping to power process piping. We pride ourselves on the exemplary quality of our work and on our knowledge and expertise of the piping industry, which is second to none in our field.</p>	<p><u>Ch. 190A.02 (b).</u> <u>Ch. 190A.02 (d).</u> <u>Ch. 190A.03 (c).</u> <u>Ch. 190A.03 (d).</u> <u>Ch. 190A.03 (m).</u></p>
<p><u>Plexus</u></p>	<p>Phone: 216-243-7510 Email: info@thinkplexus.org</p>	<p>Plexus is a strategic partner in the economic development of Northeast Ohio and serves as a point of connection for corporations, supporters, LGBT businesses and professionals. As the only LGBTQ business and professional organization in the region, we are more than a chamber of commerce; Plexus is a unique and influential network.</p>	<p><u>Ch. 190A.02 (a).</u> <u>Ch. 190A.02 (c).</u> <u>Ch. 190A.03 (a).</u> <u>Ch. 190A.03 (b).</u> <u>Ch. 190A.03 (f).</u></p>

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<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>The President's Council</u></p>	<p>2814 Detroit Ave. Suite 120 Cleveland, OH., 44115 Phone: 216-771-8702</p>	<p>As an Engine for Black Business Growth, The Presidents' Council Supports, Develops, and Champions for our region's current and future generations of Black entrepreneurs and leaders for sustainable wealth creation through <u>Business Development + Entrepreneurial Support, Ecosystem Building (organizing & mobilizing)</u>, Championing + Thought Leadership, and Capital Formation + Investments; affecting influence and accountability at ALL levels that directly impact Black-owned businesses and the communities we serve.</p>	<p><u>Ch. 190A.02 (a).</u> <u>Ch. 190A.02 (c).</u> <u>Ch. 190A.03 (a).</u> <u>Ch. 190A.03 (b).</u> <u>Ch. 190A.03 (f).</u></p>
<p><u>Roofers & Waterproofers Local #44</u></p>	<p>1651 E. 24 Street Cleveland, OH 44114 Phone: 216-391-4215</p>	<p>The union represents members who apply all types of roofing and waterproofing systems, including but not limited to: all low-sloped roofing systems (vegetative and solar photovoltaic roofs), structural waterproofing, steep-sloped roofing systems, air barrier applications, and building envelopes.</p>	<p><u>Ch. 190A.02 (b).</u> <u>Ch. 190A.02 (d).</u> <u>Ch. 190A.03 (c).</u> <u>Ch. 190A.03 (d).</u> <u>Ch. 190A.03 (m).</u></p>

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<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>Spanish American Committee (SAC)</u> <u>- Latino Construction Program (LCP) - Workforce Development</u></p>	<p>4407 Lorain Avenue Cleveland, OH 44113 Phone: 216-961-2100</p>	<p>The Spanish American Committee’s mission is to act as a gateway to socioeconomic success for Spanish-speaking individuals and families in Northeast Ohio while maintaining and celebrating a Latino perspective.</p> <p>The Latino Construction Program (LCP) has helped many Spanish-speaking individuals from the Cleveland area to overcome language barriers and earn more money with better jobs in construction trades. Our free, bilingual 6-week training program teaches students the basics of construction so they can earn an OSHA certification for free and get a job with a union or private construction company after graduation. Classes are held in the evenings with dinner included.</p> <p>The Workforce Development Program provides bilingual adult education, job training, placement, and retention to support Latino individuals who are struggling with unemployment, a lack of education, or the English-language barrier. As a part of this unique program, our clients have access to a wide range of comprehensive services designed to foster a pathway to self-sufficiency and support on their journey to sustainable employment.</p>	<p><u>Ch. 190A.02 (a)</u> <u>Ch. 190A.02 (b)</u> <u>Ch. 190A.02 (c)</u> <u>Ch. 190A.02 (d)</u> <u>Ch. 190A.03 (a)</u> <u>Ch. 190A.03 (b)</u> <u>Ch. 190A.03 (c)</u> <u>Ch. 190A.03 (d)</u> <u>Ch. 190A.03 (f)</u> <u>Ch. 190A.03 (n)</u></p>

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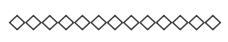
<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>Tile Layers - Local #36</u></p>	<p>980 Keynote Circle Brooklyn Hts. Ohio 44131 Phone: 440-799-4246</p>	<p>Founded in 1918, we are a Tile Setting union based out of Cleveland, Ohio that has been operating for over 100 years. We specialize in residential, commercial and soft floor work. With approximately 150 members, we work with over 25 different contractors in Cuyahoga, Lorain, Medina, Geauga, Ashtabula, Lake, Portage, and Summit Counties</p>	<p><u>Ch. 190A.02 (b).</u> <u>Ch. 190A.02 (d).</u> <u>Ch. 190A.03 (c).</u> <u>Ch. 190A.03 (d).</u> <u>Ch. 190A.03 (m).</u></p>
<p><u>Team NEO</u></p>	<p>1111 Superior Avenue, Suite 1600 Cleveland, OH., 44114 Phone: 216-435-00611</p>	<p>As the Northeast Ohio Region’s economic development partner, Team NEO accelerates the pace of growth and equity relating to business development outcomes throughout the 18 counties of Northeast Ohio.</p> <p>We work with a strong, coordinated regional network to advance the Northeast Ohio Region toward a truly vibrant economy: one that is talented, equitable, innovative, resilient, competitive, and prosperous.</p>	<p><u>Ch. 190A.02 (a).</u> <u>Ch. 190A.02 (c).</u> <u>Ch. 190A.03 (a).</u> <u>Ch. 190A.03 (b).</u> <u>Ch. 190A.03 (f).</u></p>
<p><u>Towards Employment - Cleveland</u></p>	<p>The Halle Building 1228 Euclid Ave. Suite 200 Cleveland, OH. 44115 Phone: 216-621-3300 Email: info@greaterclecc.org</p>	<p>NEOHCED is a host organization to the Small Business Development Centers program, the Northeast Ohio Hispanic Chamber of Commerce and is the lead organization for the redevelopment and placemaking initiative, La Villa Hispana.</p>	<p><u>Ch. 190A.02 (b).</u> <u>Ch. 190A.02 (d).</u> <u>Ch. 190A.03 (c).</u> <u>Ch. 190A.03 (d).</u> <u>Ch. 190A.03 (n).</u></p>

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<u>Organization</u>	<u>Contact Information</u>	<u>Organization Description</u>	<u>Applicable CBA Elements</u>
<p><u>U.S. Small Business Administration - Cleveland District</u></p>	<p>1350 Euclid Ave., Suite 211 Cleveland, OH 44115 Phone: 216-522-4180</p>	<p>Our office provides help with SBA services including funding programs, counseling, federal contracting certifications, and disaster recovery. We can also connect you to our partner organizations, lenders, and other community groups that help small businesses succeed.</p>	<p><u>Ch. 190A.02 (a)</u> <u>Ch. 190A.02 (c)</u> <u>Ch. 190A.03 (a)</u> <u>Ch. 190A.03 (b)</u> <u>Ch. 190A.03 (f)</u></p>
<p><u>Village Capital Corporation</u></p>	<p>11327 Shaker Blvd, Suite 500W Cleveland, Ohio 44104 Email: <u>DAlexander@ClevelandNP.org</u> Phone: 216-453-1454</p>	<p>Village Capital, founded in 1992, is a AERIS-rated, Community Development Financial Institution as certified by the U.S. Department of Treasury’s CDFI Fund. Village Capital’s objective is to provide financing for catalytic real estate projects that strengthen and revitalize communities. Village Capital is strong community partner that brings local expertise and financing assistance to high profile and challenging development projects. Village Capital finances market-rate and affordable residential, commercial, retail, industrial, as well as mixed-use real estate projects in Northeast Ohio. Village Capital provides acquisition, construction and permanent loan facilities to its borrowers, both for-profit and non-profit.</p>	<p><u>Ch. 190A.03 (c)</u> <u>Ch. 190A.03 (d)</u> <u>Ch. 190A.03 (f)</u> <u>Ch. 190A.03 (g)</u> <u>Ch. 190A.03 (j)</u> <u>Ch. 190A.03 (k)</u> <u>Ch. 190A.03 (n)</u></p>

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Organization	Contact Information	Organization Description	Applicable CBA Elements
<p><u>Women's Business Enterprise Council Ohio River Valley (WBEC ORV)</u></p>	<p>WBEC-ORV Headquarters - Cincinnati, OH. 5325 Deerfield Blvd. Mason, OH 45040 Phone: 513-559-5582 Email: info@wbec-orv.org</p>	<p>Women's Business Enterprise Council Ohio River Valley (WBEC ORV) provides WBENC certification to women owned companies in Ohio, Kentucky and West Virginia. WBEC ORV is one of 14 Regional Partner Organizations (RPOs) authorized to administer this world-class certification across the United States. While certifying women owned businesses is the foundation of our mission, WBEC ORV also offers development opportunities to scale businesses to compete in the marketplace, connections with corporations leading supplier diversity across the country for real time business opportunities, and networking with other WBEs for partnering and purchasing opportunities.</p>	<p><u>Ch. 190A.02 (a)</u> <u>Ch. 190A.02 (c)</u> <u>Ch. 190A.03 (a)</u> <u>Ch. 190A.03 (b)</u> <u>Ch. 190A.03 (f)</u></p>

CONCLUSION



Communities across the country are recognizing the power of Community Benefits Agreements (CBAs) to make public investments in their cities more valuable. We can build a more vibrant and resilient Cleveland by fostering economic growth among local businesses, promoting high-paying jobs for residents, and ensuring better inclusion of women and workers of color.

We are confident that innovative strategies and creative processes can safeguard natural resources for future generations while ensuring that the workforce is diverse and that quality workmanship is required. The City of Cleveland aims to revitalize communities with an economic development approach that balances equity, economy, and environment.

CBAs are a crucial element of this approach, integrating community demands into specific development projects and giving local stakeholders and residents a voice at the negotiating table. By working together, we can build livable neighborhoods and responsible development that benefits everyone. With a coalition dedicated to securing community benefit agreements, we can create a brighter future for all of us.

This Community Benefits Resource Guide is a valuable tool for achieving successful and sustainable community benefits that will enhance and elevate the overall prosperity of the City of Cleveland and its residents. Let's work together to build a more resilient, prosperous, and equitable Cleveland that benefits everyone.



CITY OF CLEVELAND

Mayor Justin M. Bibb

**MAYOR'S OFFICE OF
EQUAL OPPORTUNITY**