



City of Cleveland
Mayor Frank G. Jackson

Department of Economic Development Report to Council 2010



Department of Economic Development

Our goal for economic development in the Citywide 2020 Plan is to increase economic prosperity through job creation and improved access to jobs and business ownership by all segments of the Cleveland community. We have worked with the County, the State of Ohio, the Port Authority, Team NEO and the Greater Cleveland Partnership as well as many other groups to work toward this goal.

The Department of Economic Development approved over \$95 million in grants and loans to assist local businesses. In many cases, due to hard times for the lending industry, the City stepped in to move projects forward. These projects are expected to create 2,533 new jobs and retain over 2,443 jobs (including jobs at Alcoa in Cuyahoga Heights) and will leverage over \$176 million of new investment in our community.

NEW PROGRAMS IN 2009

Many of Cleveland's neighborhoods are considered a food desert—there is little access to fresh produce. How can we help change this and provide residents with more choices? Help local urban garden entrepreneurs start their businesses. After completing the Cooperative Extension's *Market Garden* class, local entrepreneurs who have agreements to sell their vegetables at farmer's markets or to convenience stores can apply for a small start-up loan to purchase tools, market stands, rain barrels, irrigation systems or other capital assets. Three Market Gardeners completed the course and applied for funds in 2009.



AFRICA HOUSE GARDEN

GARDENING FOR GREENBACKS

Grant Recipient	Program	Ward	City Assistance	Total Project cost	Jobs To Be Created	Jobs Retained
Africa House - Akusika Nkomo-Mackey	GFG	6	\$3,000	\$6,500	1	0
New Image Life Skills Center	GFG	6	\$3,000	\$5,000	1	0
Urban Growth	GFG	14	\$3,000	\$4,500	1	0
TOTALS			\$9,000	\$16,000	3	0

City of Cleveland Mission Statement

“We are committed to improving the quality of life in the City of Cleveland by strengthening our neighborhoods, delivering superior services, embracing the diversity of our citizens, and making Cleveland a desirable, safe city in which to live, work, raise a family, shop, study, play and grow old.”

Department of Economic Development

MAJOR INVESTMENTS

Although there were many issues in 2009 that presented challenges to our local economy, the news was not all bad. Unlike many other Midwestern cities, Cleveland has seen new investment and the commitment for even more investment in the next few years. Here are a few of the highlights for this year that include projects that have just opened as well as those that were announced during 2009.



Evergreen Cooperative Laundry

The Cleveland Foundation engaged the Ohio Employee Ownership Center (OEOC) to assist in the creation of an employee-owned LEED green commercial laundry enterprise that services the local health-care industry. The over 40 employees will be from the Greater University Circle Area with an emphasis on Empowerment Zone residents, minorities, disadvantaged, disabled and veterans. The project includes New Market Tax Credit equity participation and \$1.5 million Empowerment Zone Loan from the City of Cleveland. Although a start-up, member institutions of the Greater University Circle Initiative pledged to use the laundry, providing an initial customer base. The laundry is up and running and has received national attention for its innovative approach to economic development.

Flats East Bank

Work continues on the Flats East Bank Project. This project involves the City, the County, the State, the Port Authority, the Northeast Ohio Regional Sewer District and the Greater Cleveland Partnership all working in partnership with developer, the Wolstein Group. Phase I will include an office tower, a hotel, and parking as well as retail including restaurants, shops and a health club. The developer has nearly completed the environmental clean-up. The \$241 million Phase I project will create 540 new jobs and retain at least 1,080 existing jobs.



Alcoa

Alcoa faced a crisis when a 50,000 Ton press cracked and needed refurbishment. The cost of the project was over \$67 million. The State of Ohio stepped up with \$20.7 million in funding. The State funds required a local match and Cuyahoga Heights with less than 1,000 residents did not have the \$800,000 in matching funds. The City of Cleveland stepped up and offered to fund the entire amount, but asked the County and Cities of Independence and Cuyahoga Heights to join the effort. The City provided \$550,000, including a loan to be repaid from Cuyahoga Heights and Independence. Cuyahoga County provided the remaining \$250,000 needed. Over 1200 jobs were retained in the community as a result of this effort.

Department of Economic Development

MAJOR INVESTMENTS

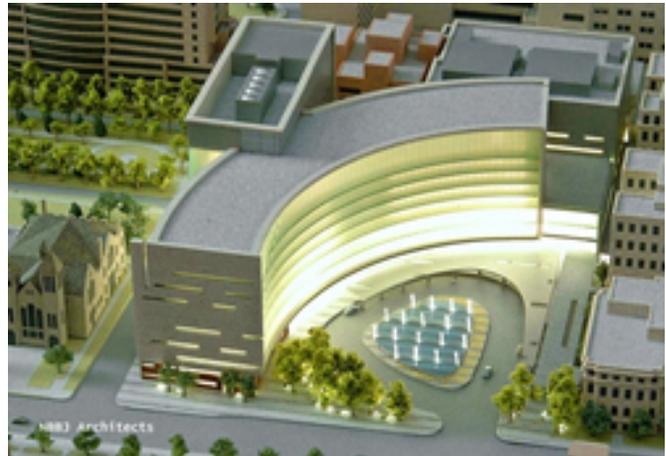
HEALTHCARE

Cleveland Clinic Global Cardio Vascular Center

GCIC is a medical incubator laboratory facility located at 10000 Cedar Avenue. The City is providing \$1,250,000 VPI gap financing towards this \$16,300,000 construction project. Companies developing innovative solutions for the diagnosis and treatment of cardiovascular disease will enjoy customizable laboratory and office space ranging in size from 120 sf – 660 sf each for new product research and development activities. The facility will have 20 wet/dry labs, 34 offices and cubicle areas for up to 40 individuals as well as space for 60 or more Cleveland Clinic employees. Total payroll for the facility will be over \$9.4m.

The Veterans Administration Hospital

The Veterans Administration is consolidating its operations from Brecksville to the Wade Park campus. VA Development LLC is using Port Authority bonds with the debt service covered by the lease from the federal government and tax increment financing (TIF) approved by the City to construct the Office Building, Domiciliary and Parking Garage (Phase I). The funding for the restoration and renovation of the 240 bed hospital (Phase II) is from the federal government. A new bed tower on East 105th Street is also planned. The project will retain 1500 jobs and create 1200 new jobs. Total Project Cost is \$120 million.



HOUSING, RETAIL AND MIXED USE

Uptown

Phase I of the Uptown Project is a \$43,342,550 project that will enhance existing and historic qualities of the University Circle community and serve a diverse population of individuals from a very wide area, including residents of adjacent neighborhoods and students, staff and faculty of Case Western Reserve. It will include 56,000 square feet of retail including a Barnes and Noble, a Major Drug Store and several restaurants. This Phase will also include one-hundred-three (103) residential for rent units. This overall development will include new retail stores, entertainment venues and housing targeted towards graduate students and young professionals. The City approved a \$5m VPI loan to assist this multiple parcel project.

Tudor Arms Hotel

The project will convert the old Cleveland Job Corps Center located at 10660 Carnegie Avenue into a Hilton Doubletree Hotel, Banquet Center and 50,000 square feet of commercial space. The City of Cleveland will be providing a 10 year, 60% tax abatement on real property improvements up to \$12,229,880. Tudor Arms Hotel, LLC has been awarded State and Federal Historic Tax Credits as well as New Market Tax Credits for the project and will begin construction in summer of 2010.

Department of Economic Development

GREEN INITIATIVES

In 2009, the Department of Economic Development started tracking commitments to green and sustainable practices in development projects funded by the City. While participants in the VPI program could receive additional forgiveness for green incentives, other companies were also polled and information was placed in their budgets for green initiatives including the use of recycled materials, day-lighting, the use of rain water for irrigation, placing their project on a brownfield site, energy efficient lighting, energy star equipment and other green practices. Many projects, including the Flats, the Cleveland Clinic Global Cardio Vascular Innovation Center and the Greenhouse Tavern, are seeking LEED certification of their projects. The Green house Tavern is the first restaurant in the state to get the LEED certification. We have discovered that City funds frequently provide gap financing that allows for more green in each project. With some projects still calculating their green budgets, we have commitments from the projects below for over \$27 million in green and sustainable practices.

Borrower	Program	Ward	City Assistance	Total Project cost	Green Initiatives Amount
25th Street Partnership, LLC/ Market Garden Restaurant	VPI	14	\$320,000	\$1,608,452	\$40,000
2ACK Inc. dba Transaction Reality	VPI	7	\$375,000	\$500,000	\$18,750
79Th St Associates/ White Motors	VPI	8	\$1,250,000	\$14,576,632	\$62,500
Bellwether Real Estate Capital	CBG	13	\$128,000	\$125,000	\$125,000
Black Pearl, LLC	VPI	13	\$1,250,000	\$7,264,000	\$62,500
Cavitch, Familo, Durkin & Frutkin	CBG	13	\$22,500	\$22,500	\$340,000
Chinato Limited	NRAP	13	\$40,000	\$400,000	\$15,862
Cleveland Clinic Foundation	VPI	6	\$1,250,000	\$19,361,595	TBD
Collegetown Blue LP	VPI	13/5	\$500,000	\$897,855	\$25,000
Coral Shaker Square, LLC	UDAG GRANT	4	\$750,000	\$750,000	\$250,000
CVIC Industrial Park	Core Cities I&II	5,12,13	\$4,100,000	\$21,406,000	\$12,385,430
Downtown Cleveland Alliance	NRAP	13	\$40,000	\$77,000	\$40,000
Dunham Square Land, LLC	EMP ZONE	5	\$10,940,000	\$20,620,000	\$240,000
Evergreen Laundry	EMP ZONE	8	\$1,500,000	\$5,150,000	\$1,500,000
Flats East Development	HUD 108	13	\$30,000,000	\$81,000,000	TBD
Flats East Development	STATE UDL	13	\$3,203,353	\$8,008,382	\$8,008,382
From The Blue Bag, LLC	NRAP	19	\$25,000	\$25,000	\$1,234
Greenhouse Tavern	NRAP	13	\$40,000	\$77,000	\$77,000
Green City Growers Greenhouse	BEDI & 108	5	\$10,000,000	\$18,000,000	TBD
Laird	VPI	17	\$83,750	\$375,000	\$3,750
Nautica Aquarium LLC	UDAG LOAN	13	\$2,000,000	\$9,475,000	TBD
New Image Life Skills Center	GFG	6	\$3,000	\$5,000	\$1,000
Red Apple Digital	UDAG LOAN	13	\$30,000		TBD
Ripcho Studio Inc.	NRAP	18	\$40,000	\$77,500	\$14,700
Rockport Construction	VPI	5	\$320,000	\$2,683,675	\$40,000
State Behavioral Health	UDAG & RR	5	\$4,012,683	\$85,000,000	\$3,435,292
Steel Warehouse	VPI	5 & 12	\$1,250,000	\$16,310,000	\$927,936
Urban Growth	GFG	14	\$3,000	\$4,500	\$4,500
A & D Contracting	VPI	15	\$250,000	\$335,000	\$12,500
Barley House	NRAP	13	\$15,000	\$88,000	\$14,403
TOTALS			\$73,741,286	\$314,223,091	\$27,645,739

Department of Economic Development

SMALL BUSINESS ASSISTANCE

Big Fun

The owners of a successful toy store location in Cleveland Heights looked to open a second location at a vacant storefront at 11512 Clifton Boulevard. The fun toy/card store has a big local following. Big Fun Cleveland will bring provide a proven line of fun toys, which made “Clifton Web” successful at the same location in the past. Preliminary market research by Big Fun Toys shows promising indications. The project will create three new full time equivalent jobs.

City Assistance \$40,000
Total Project Costs \$79,500



From the Blue Bag

The company began with one product, a flattened wine bottle cheese tray that was an improvement on an existing concept that the female business owner had seen at a friend's house. From the Blue Bag obtains their materials by engaging local bars and restaurants to join in its bottle recycling program. The company provides a collection receptacle and comes to empty it once a week. The owner was looking to expand from a home business. The City provided location assistance and a loan to help her open on West 114th.

City Assistance \$25,000
Total Projects Costs \$75,000



Greenhouse Tavern

The first LEED certified restaurant in the State of Ohio, the Greenhouse Tavern sought assistance with gap financing that helped the company be able to carry out its green mission. They hired 23 full time jobs for the restaurant and pledge to recycle, buy local and bring a new level of green to restaurants in the community. Even the equipment and fixtures were used or from recycled materials.

City Assistance \$ 40,000
Total Project Costs \$500,000



Greenhouse Tavern

Baby Boy Dogs

A minority entrepreneur looking to open a hot dog vending business at 2287 East 105th Street. Funding to be used for purchase and refurbishment of carts, and the construction of commissary. One full time equivalent job was created.

City Assistance \$ 15,000
Total Project Costs \$46,000

Department of Economic Development

SMALL BUSINESS ASSISTANCE

NEIGHBORHOOD RETAIL ASSISTANCE PROGRAM

Borrower	Program	Ward	City Assistance	Total Project cost	Jobs To Be Created	Jobs Re-tained
10,000 Little Micro Ideas	NRAP	13	\$5,000	\$15,000	0	0
Abu Ali Café & Bakery	NRAP	19	\$4,000	\$5,000	1	1
Baby Boy Dogg's	NRAP	6	\$15,000	\$47,500	1	0
Big Fun Cleveland	NRAP	18	\$40,000	\$79,000	3	0
Buckeye Area Cleveland Dev. Corporation /Moreland Theatre	NRAP	4 & 6	\$10,000	\$10,000	0	5
Buckeye Road Merchants	NRAP	4 & 6	\$3,605	\$6,000	5	215
Chinato Limited	NRAP	13	\$40,000	\$400,000	60	0
Cleveland Chocolate Bar	NRAP	13	\$40,000	\$200,000	15	0
Dante Ristorante	NRAP	13	\$40,000	\$200,000	20	0
Downtown Cleveland Alliance	NRAP	13	\$40,000	\$77,000	0	0
From The Blue Bag, LLC	NRAP	19	\$25,000	\$25,000	4	0
Gastropub Farms, LLC (Greenhouse Tavern)	NRAP	13	\$40,000	\$77,000	30	0
Gillians Enterprises LLC	NRAP	13	\$10,000	\$17,000	1	0
Hanini Properties, LLC	NRAP	7	\$15,000	\$30,000	1	5
Morgan Litho	NRAP	13	\$5,000	\$5,000	1	9
Ripcho Studio Inc.	NRAP	18	\$40,000	\$77,500	5	25
Susy's Soup - Michael Sharpe	NRAP	13	\$12,000	\$24,000	3	4
West 6th Restaurant Group LTD/Barley House	NRAP	13	\$15,000	\$88,000	50	0
West Park Panini	NRAP	21	\$40,000	\$81,500	5	0
TOTALS			\$439,605	\$1,464,500	205	264

Department of Economic Development

2009 BUSINESS GRANTS

Business Grants include the Central Business District Grant, and the smaller Citywide Business Grant, Technology Business Grant and Green Technology Business Grant. These grants are utilized to attract or retain businesses. SP Data added 400 new jobs in the central business district and Crowe Horwath brought another 45 new jobs to the City. The program provides a valuable tool to compete with similar products in suburban communities.

Borrower	Program	Ward	City Assistance	Total Project cost	Jobs To Be Created	Jobs Retained
Crowe Horwath LLP	CBD	13	\$200,000	\$465,000	45	0
S & P Data, LLC	CBD	13	\$400,000	\$1,515,000	400	0
Bellwether Real Estate Capital, LLC	CBG	13	\$128,000	\$125,000	21	0
Cavitch, Familo, Durkin & Frutkin Law Firm	CBG	13	\$22,500	\$22,500	10	45
Human Arc	CBG	13	\$30,000	\$30,000	50	206
Marble Granite Works, LLC	CBG	20	\$41,000	\$41,000	30	0
Red Apple Digital	CBG	13	\$30,000	\$30,000	11	6
AIM Pharmakon	TBG	5	\$45,000	\$1,000,000	40	0
MK2 Technologies	TBG	16	\$5,000	\$5,183	15	25
TOTALS			\$901,500	\$2,768,683	577	282

2009 WORKING CAPITAL LOAN PROGRAM

Funded with US Economic Development Administration funds, these loans helped small companies who were hit hard when banks either cut or would not increase their letters of credit. The program helped companies create and retain jobs. The City has nearly depleted all of these funds and is awaiting news on a pending grant application for the program.

Borrower	Ward	City Assistance	Total Project cost	Jobs To Be Created	Jobs Retained
Braden Sutphin Ink Company	2	\$200,000	\$600,000	0	68
Bula Forge & Machine	19	\$200,000	\$623,000	10	16
CEAM Investment Corp.	13	\$200,000	\$550,000	6	20
Evergreen Laundry	8	\$200,000			
Freedom Meditech	13	\$200,000	\$600,000	5	1
Infinite Energy Manufacturing	20	\$200,000	\$600,000	30	0
Ledge Holdings/DuneCraft, Inc.	1	\$200,000	\$600,000	4	19
Replica Engineering, Inc.	20	\$50,000	\$150,000	4	6
Sparkbase	13	\$200,000	\$971,300	5	9
Unger Company	19	\$200,000	\$600,000	0	19
Universal Heat Treating, Inc	2	\$50,000	\$150,000	6	19
Zen Industries, Inc.	5	\$200,000	\$600,000	8	17
TOTALS		\$2,100,000	\$6,044,300	62	90

Department of Economic Development

2009 LOANS UNDER \$250,000

Year	Borrower	Program	Ward	City Assistance	Total Project Cost	Jobs To Be Created	Jobs Retained
2009	Braden Sutphin Ink Co	WC	2	\$200,000	\$600,000	0	68
2009	Bula Forge & Machine	WC	19	\$200,000	\$623,000	10	16
2009	Constantinos/ CEAM Investment Corp.	WC	13	\$200,000	\$550,000	6	20
2009	Cleveland Scholarship Program	ODJFS	Emp Zone	\$84,000	\$84,000	N/A	N/A
2009	Crowe Horwath LLP	UDAG LOAN	13	\$100,000	\$265,000	45	0
2009	Evergreen Laundry	ODJFS	8	\$30,000	\$ 30,000	N/A	N/A
2009	Freedom Meditech	WC	13	\$200,000	\$600,000	5	1
2009	Gordon Square	VPI LPN	17	\$90,000	\$303,271	3	0
2009	Howard Hanna	UDAG LOAN	13	\$250,000	\$250,000	100	18
2009	Infinite Energy Manufacturing	WC	20	\$200,000	\$600,000	30	0
2009	Laird	VPI	17	\$83,750	\$375,000	20	80
2009	Ledge Holdings/ DuneCraft, Inc.	WC	1	\$200,000	\$600,000	4	19
2009	Ohio Cooperative Solar	ODJFS	8	\$20,000	\$88,000	40	0
2009	Replica Engineering, Inc.	WC	20	\$50,000	\$150,000.00	4	6
2009	SP Data, LLC	VPI- Forgivable Loan	13	\$200,000	\$1,515,000	300	0
2009	SP Data, LLC	UDAG LOAN	13	\$200,000			
2009	2ACK Inc. dba Transaction Reality	VPI- Forgivable Loan	7	\$131,250	\$500,000	10	0
2009	2ACK Inc. dba Transaction Reality	VPI Loan	7	\$243,750			
2009	Tyler Village	VPI LPN Forgivable	13	\$90,000	\$308,073	22	31
2009	Tyler Village	VPI LPN Loan	13	\$210,000			
2009	Unger Company	WC	19	\$200,000	\$600,000	0	19
2009	Universal Heat Treating	WC	2	\$50,000	\$150,000	6	19
2009	WAM Properties/ A & D Contracting	VPI	15	\$250,000	\$335,000	5	4
2009	Zen Industries, Inc.	WC	5	\$200,000	\$600,000	8	17

TOTALS

\$3,682,750

\$9,126,344

618

318

Department of Economic Development

VACANT PROPERTY INITIATIVE LOAN PROGRAM

The Vacant Property Initiative Loan Program has successfully help companies move into or expand in the City of Cleveland. Buildings and land that had been vacant in many cases for years, such as White Motors or the West 25th Street Brewing property, was redeveloped as a result of the program. Only UDAG funds can be used as the forgivable portion of the Vacant Property Initiative Loan Program. A year-end review of available UDAG funds resulted in the following program changes. At the time of the review, there were twelve projects that we on a waiting list. Even with the changes, all twelve are moving forward on funding and on their projects.

NEW VPI Funding Terms

Deals under \$2,000,000

Maximum 10% of project costs, up to \$70,000

Loan is fully Forgivable

Must create at least 1 FTE Job for every \$10,000 we lend

3-Year subordinate lien to ensure jobs are created

Deals over \$2,000,000

Maximum 25% of project costs, up to \$720,000

Max 25% of total loan is forgivable (Maximum of \$180,000)

Non-forgivable loan is a 1 Year Construction Loan from Core Cities

- Must have commitment from Bank for Take-out
- Non-forgivable loan refinanced within a 1 year period

3 Year subordinate lien to ensure jobs are created

Must create at least 20 FTE

If the project does not meet these criteria, they may apply for the \$70,000 level, if they qualify.

On VPI funding: "In the reality of the marketplace in 2008, it (VPI funding) went from important to very important...it became much more critical when financial institutions stopped lending."

Antonin Robert, Global X

Utilized a VPI loan for redevelopment of the vacant Edwin Hotel Building on Prospect Avenue

Department of Economic Development

2008-2009 VACANT PROPERTY INITIATIVE LOANS

Year	Borrower	Ward	City Assistance	Total Project cost	Jobs To Be Created	Jobs Retained
2008	Fourtounis Group LLC (All Seasons)	15	\$500,000	\$694,925	65	0
2008	Hoffman Properties/5M Group	13	\$500,000	\$1,888,451	4	9
2008	J & C Properties (Olympic Forest Products)	5	\$500,000	\$693,071	14	0
2008	Cleveland Hearing & Speech	9	\$800,000	\$17,800,000	6	36
2008	Fairfax Renaissance (Langston Hughes)	6	\$1,100,000	\$5,083,000	10	6
2008	Flats East Bank	13	\$1,250,000	\$15,751,000	1892	0
2008	GSI (Guaranteed Specialties Inc.)	8	\$225,000	\$250,000	5	15
2008	Wilson Mills Associates (Shoreline Products)	11	\$247,500	\$275,000	3	9
2008	Z & M Triangle Partners (UPtown)	9	\$5,000,000	\$16,295,226	280	0
2009	25th Street Partnership, LLC/Market Garden Restaurant	14	\$320,000	\$ 1,608,452	24	0
2009	2ACK Inc. dba Transaction Reality	7	\$375,000	\$ 500,000	10	0
2009	79Th Street Associates/ White Motors	8	\$1,250,000	\$ 14,576,632	45	0
2009	American Sugar	5	\$450,000	\$ 500,000	27	65
2009	Black Pearl, LLC	13	\$1,250,000	\$ 7,264,000	3	60
2009	Collegetown Blue LP	13/5	\$500,000	\$ 897,855	15	0
2009	Cleveland Clinic: GCIC	6	\$1,250,000	\$19,361,595	101	0
2009	Laird Technologies	17	\$83,750	\$ 375,000	20	80
2009	Miles Shopping Plaza, LLC	2	\$1,550,000	\$ 2,077,950	15	0
2009	Proxy Biomedical, Inc.	5	\$500,000	\$ 600,000	16	2
2009	Rockport Construction	5	\$320,000	\$ 2,683,675	5	15
2009	Schofield Properties, LLC	13	\$1,250,000	\$ 44,000,000	84	0
2009	Steel Warehouse	5 & 12	\$1,250,000	\$ 16,310,000	25	0
2009	WAM Properties/ A & D Contracting	15	\$250,000	\$ 335,000	5	4
2009	Gordon Square: Local Parking	17	\$90,000	\$ 303,271	3	0
2009	Tyler Village: Local Parking	13	\$300,000	\$ 308,073	22	31
	TOTALS		\$21,111,250	\$111,701,503	2699	257

Department of Economic Development

BROWNFIELD REDEVELOPMENT: Industrial/Commercial Landbank Program

Cleveland is completely built out. Nearly every acre of suitable land for industrial and commercial uses has been developed over the past two centuries. Available land for attracting and expanding businesses has functionally obsolete buildings and/or environmental contamination concerns. The costs involved in reusing these vacant properties are tremendous and cannot be absorbed by the market without public intervention and assistance.

In 2005, the City of Cleveland began a new venture in remedying its industrial history by creating the Industrial/Commercial Land Bank. The goal of the land bank is threefold: 1) to provide land for companies seeking to expand or relocate in the City of Cleveland; and 2) to eliminate hazardous and unproductive areas that are vacant, blighted and abandoned and 3) create a return on investment in these properties to the citizens of Cleveland.

CURRENT PORTFOLIO

Land Bank Properties	Location	Acres	End Use Requirements	Status
Midland Steel	10615 Madison Ave.	22.0	All projects must incorporate green building components into the construction	Additional work underway. NFA expected by June 2010. Land is being marketed.
Trinity Building	9203 Detroit Ave.	5.6	Incorporate design guidelines and meet minimum job requirements	EPA enforcement completed. Final clean-up for NFA going to RFP.
Ward Bakery	4501 Chester Ave	2.5	Incorporate design guidelines and meet minimum job requirements	Clean-Up to be completed and NFA by June 2010
Warner Swasey	5701 Carnegie Ave	2	Incorporate design guidelines and meet minimum job requirements	RFP has been issued.
Coke Plant-CVIC	Independence Ave.	54	Incorporate design guidelines and meet minimum job requirements	Land Purchase underway. Work on part of site has begun.
Asphalt Plant	West 3 rd Ave.	2.7	Incorporate design guidelines and meet minimum job requirements	For Sale- As Is Seeking Commercial/Industrial End User
Crescent Avenue	3418 Crescent Ave.	10.77	Part of the site will support Cleveland's maritime industry and the balance is proposed for green-space	Maritime portion testing and clean-up underway. USEPA grant applied for clean-up of additional areas

Work continues on all Landbank sites. As with many brownfield properties, the timeframe to complete clean-up is unpredictable. Staff continues to work with contracted certified environmental professionals to move the projects forward. Midland Steel should be available for sale by Summer. The Trinity project was released back to the City after a USEPA enforcement action of over \$10 million undertaken by former owner, Standex. The City must now complete the balance of the clean-up and seek the No Further Action Letter. Like all of these extensive clean-ups, a great deal of communication with State and Federal officials has been required to handle this project. The State of Ohio has authorized another extension of time for Clean Ohio funds, which will go under contract shortly to complete the NFA.



Over the past 20 years, the Trinity Building has been an eyesore and hazard for Cleveland residents

Department of Economic Development

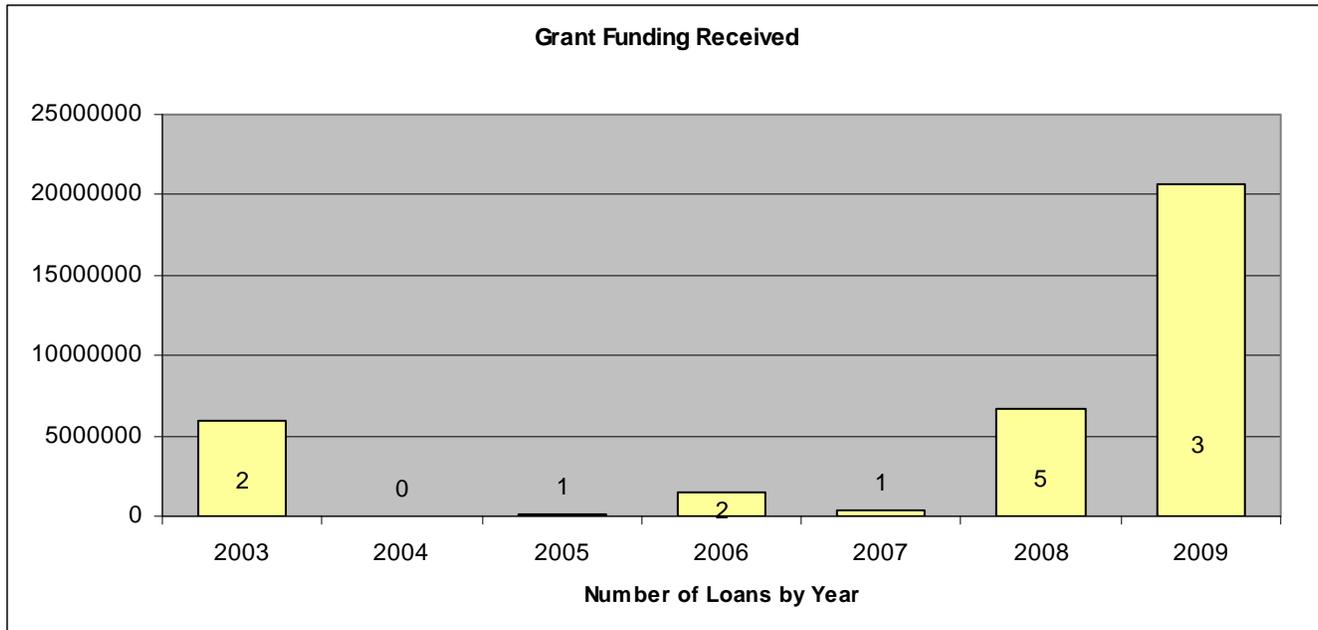
BROWNFIELD REDEVELOPMENT: Site Assessment Program

The City partnered with the County and the Port Authority to apply for the new \$1 million USEPA Site Assessment Coalition grant rather than competing for the smaller \$400,000 typical grant. In addition, the City worked with the County who had EPA funds and used its own EPA funded Landbank assessment dollars. As a result, 40 projects were undertaken.

Project Name	Funding Source	Ward	Funding	Total Cost
Ace+Dubick Properties	ASSESS-COALITION	5	\$17,000	\$17,000
Former Deluxe Bumper	ASSESS-COALITION	5	\$6,500	\$6,500
Former Habitat For Humanity	ASSESS-COALITION	12	\$6,500	\$6,500
Former Sunar Houserman	ASSESS-COALITION	12	\$41,000	\$41,000
Pierre's	ASSESS-COALITION	5	\$44,200	\$53,700
17th-Chester Student Housing	ASSESS-COUNTY	13	\$41,292	\$41,292
3051 East 63rd	ASSESS-COUNTY	12	\$6,153	\$6,153
55th street RTA Parcels	ASSESS-COUNTY	5	\$4,200	\$4,200
Asian Senior Housing	ASSESS-COUNTY	13	\$33,183	\$33,183
CHN- Emerald Alliance	ASSESS-COUNTY	6	\$38,520	\$38,520
Cleveland Athletic Club	ASSESS-COUNTY	13	\$8,060	\$8,060
Dairy Queen	ASSESS-COUNTY	19	\$26,105	\$26,105
Fairfax Intergenerational	ASSESS-COUNTY	6	\$41,500	\$41,500
Flats East Bank	ASSESS-COUNTY	13	\$55,798	\$55,798
Former American Industrial	ASSESS-COUNTY	9	\$59,049	\$59,049
Former Meyers Dairy	ASSESS-COUNTY	12	\$6,153	\$6,153
Key Gas Compnents 1966 E 66th St	ASSESS-COUNTY	7	\$4,000	\$4,000
Land Bank Lot 92 (CD)	ASSESS-COUNTY	12	\$10,500	\$20,877
Northern Ohio Food Terminal	ASSESS-COUNTY	5	\$25,000	\$25,000
Steel Warehouse	ASSESS-COUNTY	5	\$37,200	\$37,200
Superblock Project	ASSESS-COUNTY	17	\$6,500	\$6,500
Tenant 1 Space	ASSESS-COUNTY	13	\$34,800	\$34,800
WAM Properties (A&D Contracting)	ASSESS-COUNTY	15	\$35,000	\$40,500
1050 Ivanhoe	ASSESS-LB	10	\$5,000	\$5,000
1146 E. 152nd	ASSESS-LB	10	\$46,200	\$46,200
4317 Chester	ASSESS-LB	7	\$3,000	\$3,000
Asphalt Plant	ASSESS-LB	13	\$6,650	\$6,650
Brownfield Assessment- Urban Setting Designation	ASSESS-LB	citywide	\$141,015	\$141,015
Burke Lakefront Airport	ASSESS-LB	13	\$25,536	\$25,536
Fmr Gahr Industries	ASSESS-LB	11	\$5,250	\$5,250
Former Brook Park Landfill	ASSESS-LB	20	\$10,000	\$10,000
Former Clement Center	ASSESS-LB	5	\$6,750	\$6,750
Green City Growers BEDI	ASSESS-LB	5	\$12,500	\$12,500
Lakeview/Superior TOPS	ASSESS-LB	9	\$6,300	\$6,300
Land Bank Lot 92 (CD)	ASSESS-LB	12	\$10,377	\$20,877
League Park	ASSESS-LB	7	\$5,611	\$5,611
Lower Big Creek	ASSESS-LB	15	\$1,216	\$1,216
Reilly Tar	ASSESS-LB	13	\$5,250	\$5,250
WAM Properties (A&D Contracting)	ASSESS-LB	15	\$5,500	\$40,500
Ward Bakery	ASSESS-LB	7	\$26,652	\$26,652
TOTALS			\$911,019	\$981,896

Department of Economic Development

GRANT FUNDING RECEIVED



Grant Name	Funding Source	Ward	Year	Amount
Green City Growers	HUD Bedi 108	5	2009	\$ 10,000,000
Area-wide Assessment Coalition Grant (County Administered)	USEPA	Citywide	2009	\$ 1,000,000
White Motors/Shoreway Industrial Park	State Logistics Grant	8	2009	\$ 9,700,000
CVIC	State of Ohio - Job Ready Sites	3	2008	\$ 5,000,000
Crescent Road- Site Specific Clean up Grant	USEPA	15	2008	\$ 200,000
East 78th Road Reconstruction	State of Ohio 629 funds	12	2008	\$ 350,000
West 121st Street Road Expansion	State of Ohio 629 funds	19	2008	\$ 530,000
West 121st Street Road Expansion	Economic Development Administration	19	2008	\$ 570,759
Assessment Grant	USEPA	Citywide	2007	\$ 400,000
Midland Technology Park	Clean Ohio Assistance Funds	18	2006	\$ 750,000
Trinity Building	Clean Ohio Assistance fund	18	2006	\$ 750,000
Brownfield Staff Support	HUD	Citywide	2005	\$ 89,415
Hemisphere Industrial Park	Clean Ohio Revitalization Fund	5	2003	\$ 3,000,000
Midtown Technology Park	Clean Ohio Revitalization Fund	5	2003	\$ 3,000,000
TOTAL				\$33,840,174

Department of Economic Development

2010 BUDGET

FUNDING SOURCE	BUDGET
UDAG REPAYMENTS	\$8,236,278.61
ECONOMIC DEV. PLANNING GRANT	\$163,118.52
EDA TITLE IX (WORKING CAPITAL)	\$391,553.72
BUSINESS GRANTS	\$897,014.00
NDIF	\$885,571.42
NDP	\$59,201.67
RAILROAD FUNDS	\$284,229.26
CORE CITY I	\$2,915,025.01
CORE CITY II	\$2,268,143.92
EMPOWERMENT ZONE 108	\$28,019,557.89
HUD 108	\$10,000,000.00
N.R.A.P. & Food Cart	\$249,185.91
SMALL BUSINESS REVOLVING LOAN (CD FUNDS)	\$270,972.47
TOTALS	\$54,639,852.40

Economic Development staff work diligently to apply for grant funding to augment the resources currently in our budget. At this time, there are two (2) grants pending approval. The first is a \$25,000 Environmental Justice Grant from USEPA for the 152nd and Ivanhoe area. The second is a request for additional EDA funds for the Working Capital Loan Program. The City requested \$1.6 million from EDA, however it is likely we will be awarded a lesser dollar amount.

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